

TAKACHSR

Small-scale, decentralized biomass upgrading

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More than \$120 billion/year of biomass is burned



Current **paradox**

Biomass serves as the feedstock to many important industries

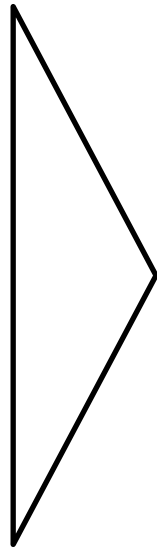
Forestry residues



Biomass



Agricultural residues



Renewable
energy

Activated
chemicals

Biofuels

Fertilizer

Plastic
additives

Logistical challenge

Biomass is loose, wet, bulky, and expensive to transport.



Our solution

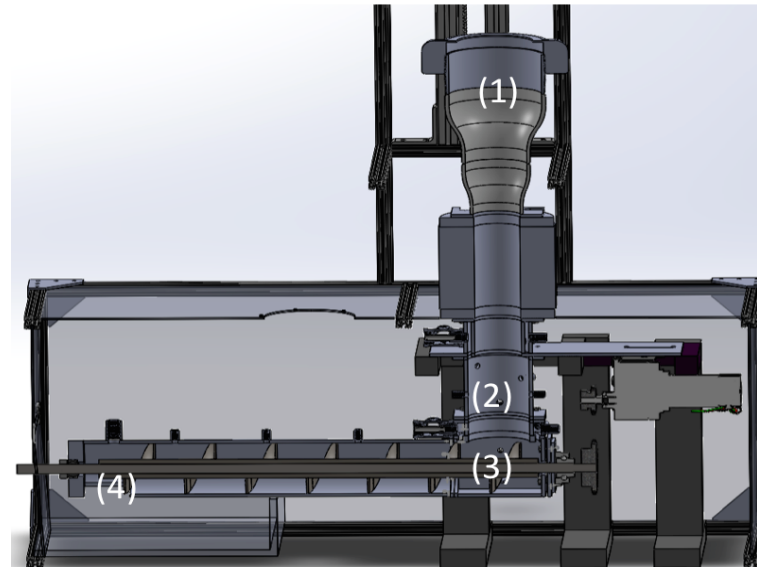
Low-cost, small-scale, portable systems to convert biomass at source



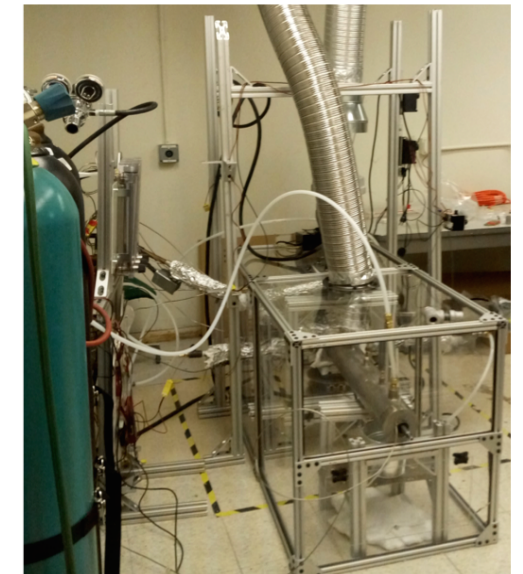
- Latched onto tractors, trailers, or shipping containers
- Requires no external heat/fuel (autothermal)

Raw Biomass	Densified Biomass
Loose and bulky	Volume reduction by 600%
Costly to transport	Reduces transport cost by 40%

(a) Cross-section rendering in SolidWorks



(b) Actual test reactor



Competitive **advantage**

Our design simplifies the reactor design and makes it flexible

Requirements	Competitors	Takachar system
Gas reactant	Heated special gases	Room temperature air
Gas handling	Scrubbing, drying	None

Market segmentation

We will first target the filtration and remediation sector.

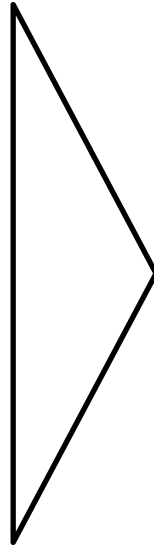
Forestry residues



Biomass



Agricultural residues



Renewable energy

Activated chemicals

\$5 billion/year
12% growth

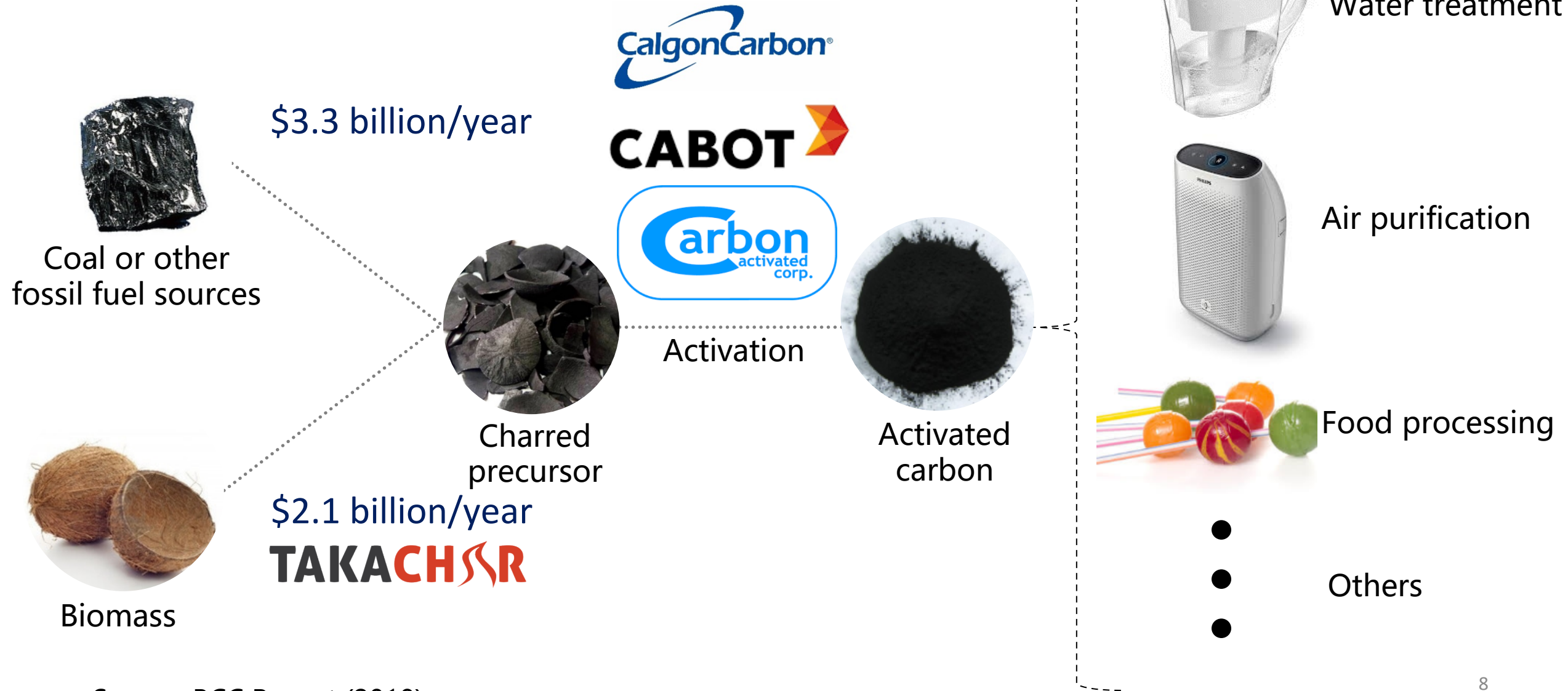
Biofuels

Fertilizer

Plastic additives

Activated carbon

And its \$5 billion/year value chain



Source: BCC Report (2018)

Customer **persona**

*Ramesh Chandra Shah |
Small-scale producer of biomass-based activated carbon*

Customer **pain**

Ramesh' s current profit margin is razor-thin.

Ramesh' s status quo

Revenue:	\$280,000/year
Input costs:	\$250,000/year
Net:	\$ 30,000/year (±60,000/year)

Value proposition

We triple Ramesh' s net income.

Ramesh' s status quo

Revenue: \$280,000/year
Input costs: \$250,000/year
Net: \$ 30,000/year
(±60,000/year)

Takachar' s system

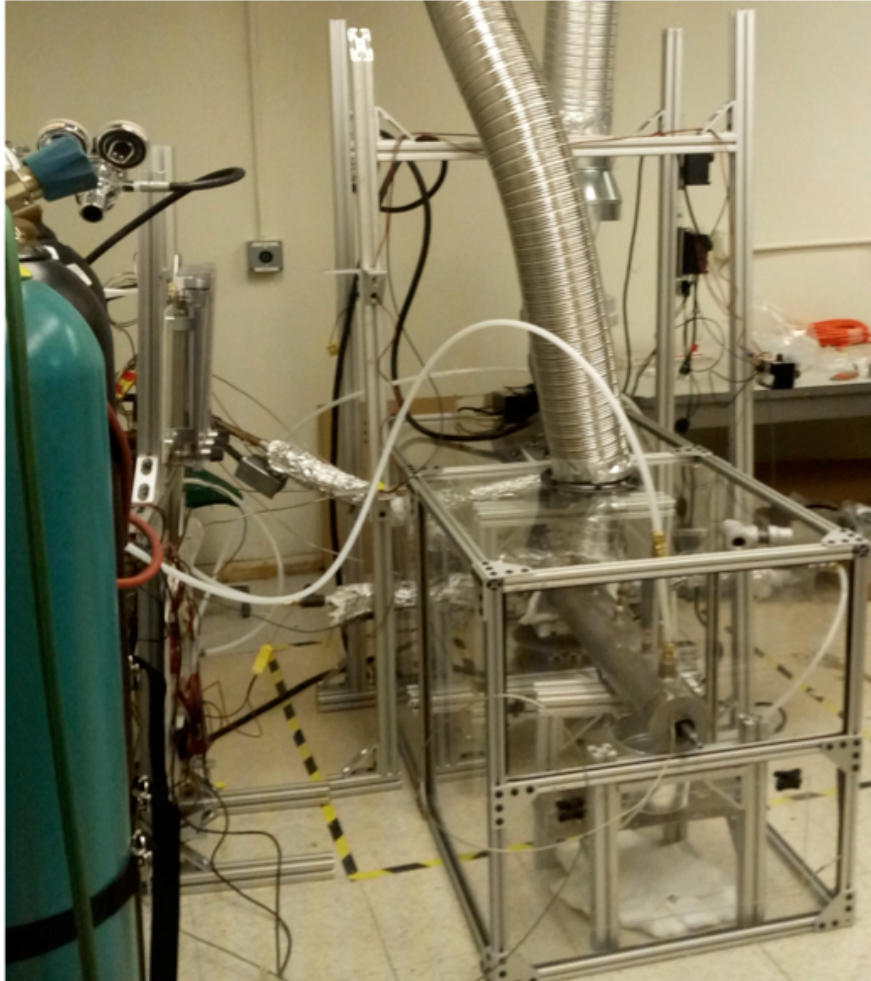
Revenue: \$280,000/year
Input costs: \$200,000/year
Net: \$ 80,000/year

A saving of \$50,000/year per customer per system

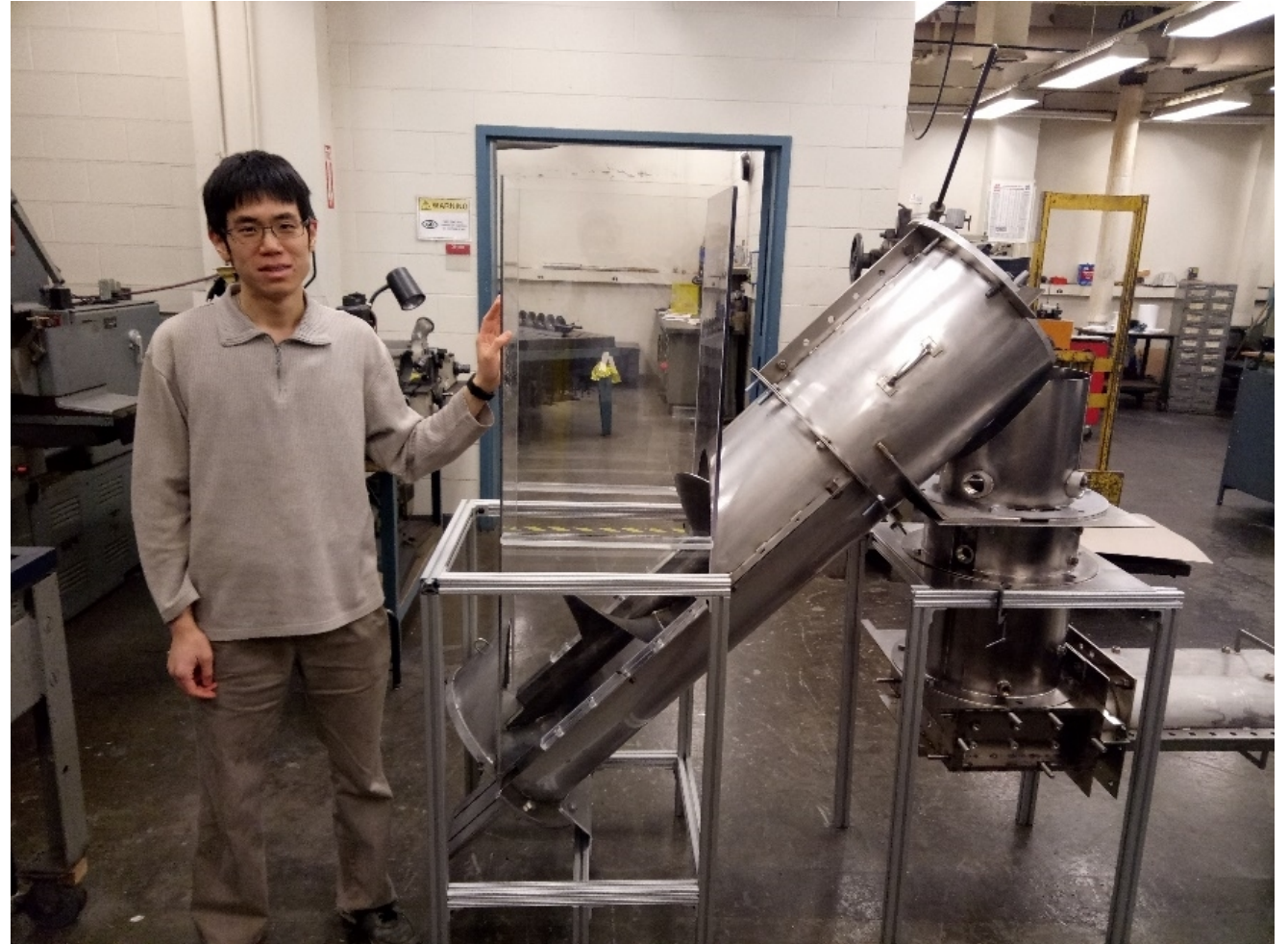
Current **development**

We built laboratory-scale and pre-commercial prototypes at MIT.

Lab-scale (NanoTorr)



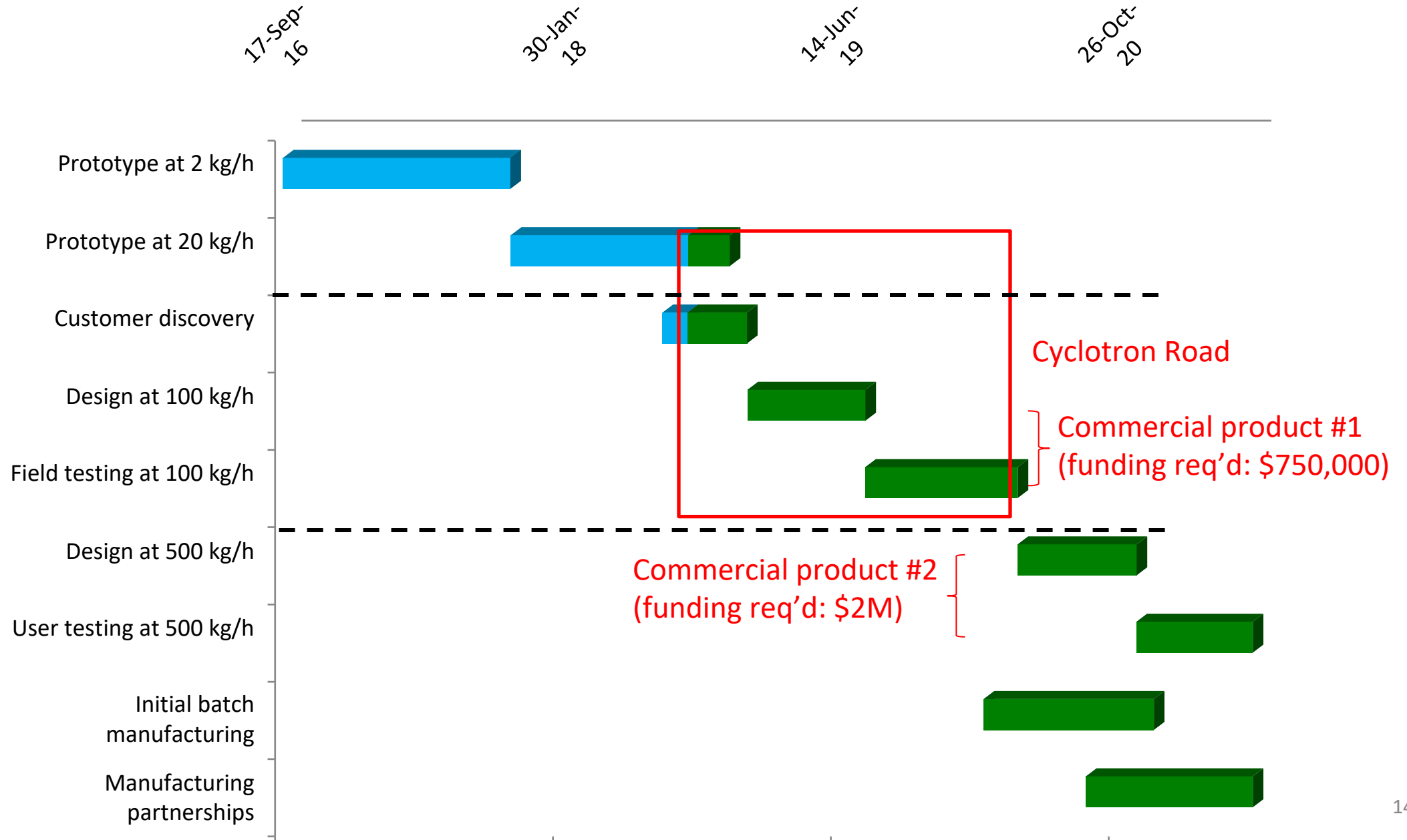
Pre-commercial (MicroTorr)



Preliminary manufacturing



Development milestones



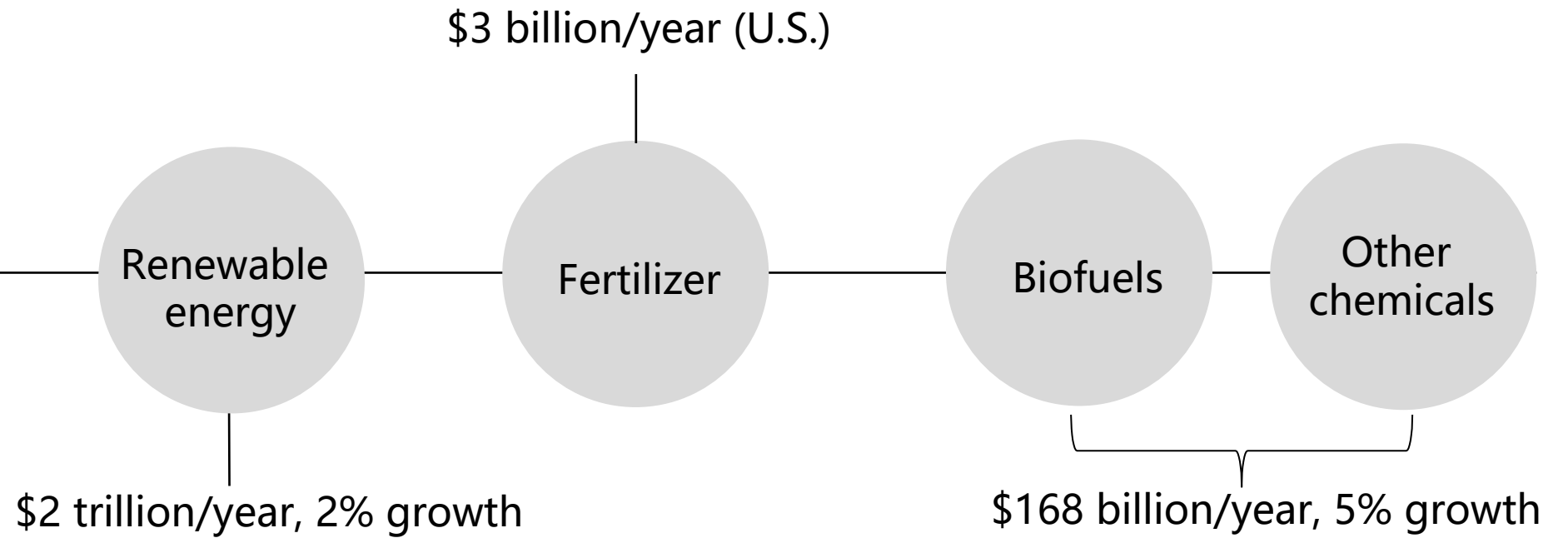
At-scale **vision**

We serve biomass generators and consumers worldwide

Forestry residues



Agricultural residues



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