# 2019 Modern Warfare Symposium & Expo Demo Days

## **Exhibit Prospectus**

Conference Dates: November 18-20, 2019

Exhibit Hall Dates: November 18-20, 2019

**Location:** Fort Bragg, NC

## Sponsorship Opportunities

\_\_ DEMO DAYS Vehicle Exhibit and Demo at TRC - \$2,250

Vehicle Exhibit and Demo at TRC

\_\_ DEMO DAYS Firing Lane and Tabletop Exhibit at The Range Complex (TRC) - \$2,250

Firing Lane and Tabletop Exhibit at The Range Complex (TRC)

DEMO DAYS Water Bottles - \$2,000

Exclusive (only 1 available)

The Sponsor will be recognized on the event website, signage, and water bottle labels.

\_\_ DEMO DAYS Ear Protection - \$1,250

Exclusive (only 1 available)

The Sponsor will be recognized on the event website, signage, and ear protection bags.

\_\_ DEMO DAYS Tabletop Exhibit Only at TRC - \$1,200

Tabletop Exhibit Only

## **Payment Deadlines**

\* Your Company is liable for contracted funds based on the following payment schedule. Late payments (where funds have not cleared bank) can result in sponsored items not being ordered. While still contractually liable for amounts due, any exhibitor not paid at event set up will not be allowed to set up their booth. If payments are not received within the terms listed below, show management reserves the right to re-sell and/or re-assign the exhibit space or re-sell sponsored items with the contracting organization remaining liable as stated in the contract terms and conditions.





## **Event Reservation Form and Contract**

Exhibit Space | Partnerships | Sponsorships

### Instructions

Step 1: Mark your selections below under Payment Amount & Method (select exhibit booth space, partnerships and sponsorships).

Step 2: Fax completed form to (703) 740-1940 or email to LPowell@eventPower.com.

Step 3: Register personnel through the conference Website.

Notes: Booth numbers are subject to change.

Sponsor instructions are emailed and posted on the event Website. Program guide information will be requested via email.

This Commonwealth of Virginia contract is for exhibit space, sponsorships, and/or advertising as noted below, by and between Direct Marketing Productions, Inc. (doing business as: eventPower), and the Exhibitor named herein. The Exhibitor agrees to comply with all Terms and Conditions appearing in this contract and further agrees that this contract is binding on all parties and can be amended only in writing by both parties.

Contract and further agrees that this contract is binding on an parties and can be amended only in writing by both parties.						
Company & Contact Information						
Company Name:						
0114			Contact			
Contact 1:			Street Address:			
Street Address:						
City State, Zip:			City State, Zip:			
Email Address:			Email A	Email Address:		
Phone #:	Fax:		Phone :	<b>#</b> :	Fax:	
Contract Acceptance (signature is required)						
This contract is accepted as binding by the following Exhibitor Representative:						
Signature:	ignature: Printed Name: Date:					
	o. I lined Harite.					
Invoicing Policy, Payment & Cancellation Terms & Conditions						
Invoicing:	Invoices will be sent by email. If you wish to receive a printed copy please check the box below:					
	☐ Please send a printed invoice to our company billing contact (contact 2 above).					
-	50% payment is due at 180 days prior to the program start date with the remaining 50% due at 90 days prior to the program start date. Companies are 50% liable for contracted funds at 180 days prior to the program and 100% liable for contracted funds at 90 days prior to the program.					
	Cancellations must be received by email from a representative of the company signing this contract and confirmed as accepted by email from eventPower. Cancellations received at or after 180 days of the event start date but prior to 90 days of the event start date will be 50% liable for contracted funds. Cancellations received at or after 90 days of the event start date will be 100% liable for contracted funds.					
Payment Amount & Method						
Partnership Package: \$			Booth Selection: 1 <sup>st</sup> choice 2 <sup>nd</sup> choice 3 <sup>rd</sup> choice			
Sponsorship /Advertising: \$ (booth numbers are subject to change)						
Exhibit Space: \$ P.O. #:						
Discount:	\$					
W-9 Form: To obtain eventPower's W9 form visit www.eventPower.com/w9						
Total Contracted Amount: \$						
Payment Method:	☐ Check	Payable to: eventPower  Mail to: eventPower, Accounts Receivables, 5205 Woodleaf Court, Centreville, VA 20120				
	☐ Credit Card	A confirmation email will be sent with an Invoice attachment. A link to a secure online credit card payment portal will be provided at the bottom of the invoice.				
	☐ Wire Transfer	A confirmation email will be sent with an Invoice attachment. Wire transfer information will be provided on the invoice. Send wire transfer confirmations to SComer@eventPower.com				
Send Check Payments To: Event Production Company/Merchant Contact Information:						
Payable to: eventPower Accounts Receivables			Direct Marketing Productions, Inc		Director of Sales (703) 740-1940	
5205 Woodleaf Court Centreville, VA 20120			5205 Woodleaf Court Centreville, VA 20120	Fax: Email: Website:	(703) 740-1940 LPowell@eventPower.com www.eventPower.com	





## **Event Reservation Form and Contract**

Terms and Conditions

#### Contract

This Commonwealth of Virginia Contract is for exhibit space, sponsorships, and/or advertising as noted below, by and between Direct Marketing Productions, Inc. (Doing Business As: eventPower), and the exhibitor named herein. The exhibitor agrees to comply with all terms and conditions appearing in this contract and further agrees that this contract is binding on all parties and can be amended only in writing by both parties.

#### **Payment and Liability Schedule**

- 50% liable and 50% payment due 180 days prior to the first day of the conference.
- 100% liable and 100% payment due 90 days prior to the first day of the conference.
- If contract is received after payment due dates, the exhibitor agrees to pay the amount due within 15 days of submitting the contract.
- If contract is received within 15 days of the conference date, the exhibitor agrees to pay immediately with credit card, wire transfer or express check.
- Payment must be clear before the exhibitor is permitted to set up.
- eventPower reserves the right to reassign space or remove contracted company from the floor plan if the above payment schedule is not met.
- Failure to make payments does not release the contracted financial obligation.
- If payment is not received by the event date, a collection agency will be assigned to collect the debt. The exhibitor will be assessed the collection agency fees (typically an additional 30%).

#### Cancellation or Downgrade

- Cancellations must be received in writing (email or letter) from a representative of the company signing this contract and confirmed as accepted in writing (email or letter) from an eventPower representative.
- Cancellations received at or after 180 days of the event start date but prior to 90 days of the event start date will be 50% liable for contracted funds.
   Cancellations received at or after 90 days of the event start date will be 100% liable for contracted funds.
- In the event of either a full or partial cancellation of space by an exhibitor, eventPower reserves the right to reassign canceled booth space, regardless of the cancellation assessment. Subsequent reassignment of canceled space does not relieve the canceling exhibitor of the obligation to pay the cancellation assessment.
- The exhibitor agrees that the appropriate payment based on the schedule above must be received by eventPower within 15 days of the cancellation notice or by the first date of the conference (whichever comes first). If payment is not received by these dates, a collection agency will be assigned to collect the debt. The exhibitor will be assessed the collection agency fees (typically an additional 30%)

#### **Relocation and Floor Plan Revisions**

eventPower retains the exclusive right to revise the exhibition hall floor plan and/or move assigned exhibitors as necessary.

#### Occupancy Default

Any exhibitor failing to occupy contracted space shall not be relieved of their financial obligation. If not occupied by the time set for completion of the installation of the displays, such space shall be taken by eventPower, and reallocated or reassigned for such purposes or use eventPower may see fit.

#### Limitation of Liability

- Exhibitor agrees to make no claim for any reason against eventPower, its
  employees, agents, or representatives for loss, theft, damage, or destruction
  of goods; nor for any injury, including death, to himself, employees, agents or
  representatives; nor for any damage of any nature, including damage to his
  business for failure to provide exhibit space; nor for failure to hold the
  exposition as scheduled; nor for any action or omission of eventPower.
- The exhibitor is solely responsible for his own exhibition materials and
  products, and should insure exhibit and products from loss or damage from
  any cause whatsoever. It is understood all property of an exhibitor is in his
  care, custody, and control in transit to, or from, or within the confines of the
  exhibit hall. eventPower shall bear no responsibility for the safety of the
  exhibitor, its personnel, employees, agents or representatives or personal
  property.

#### Damage to Property

The Exhibitor is liable for any damage caused by exhibitor, exhibitor's agents, employees or representatives to building floors, walls, or columns, or to standard booth equipment, or to other exhibitor's property.

#### Insuranc

Exhibitors shall, at their sole cost and expense, procure and maintain through the term of this contract, the following insurance: Comprehensive General Liability insurance with limits not less than \$1,000,000 including Contractual Liability and Products Liability coverage and Workman's Compensation in full compliance with all laws covering the exhibitor's employees. Proof of such insurance shall be provided to eventPower or its agent or representative upon request. Email certificate of insurance (COI) to SComer@eventPower.com.

#### Installing, Exhibiting, Dismantling

eventPower specifies hours and dates for installing, exhibiting, and dismantling. Exhibitor shall be liable for all storage and handling charges resulting from failure to set up their booth or removing shipping crates from their exhibit booth three hours before the posted start time for the exhibit hall. Additionally, the exhibitor agrees not to begin dismantling their display or open crates before the specified conclusion of the dismantling period set by eventPower. Removal of exhibit materials or displays before the published dismantle times may be subject to a fine.

#### Agreement to Rules

Exhibitor and all exhibitor personnel agrees to abide by the foregoing rules and those provided and contained in the Exhibitors Manual, and by any amendments and additional rules that may be put into effect by eventPower.

#### Use of Space

Displays and demonstrations are limited to the confines of an exhibitor's own booth. Distribution of literature or other giveaways must be in the confines of the exhibitor's own booth. Displays must abide by the rules and regulations provided in the exhibitor service kit distributed by the event decorator.

#### Cancellation or Change of Exposition by eventPower

In the event that the premises in which the exposition is conducted should become unfit for occupancy or substantially interfered with by reason of any cause or causes not within the control of eventPower or its agents, the exposition may be canceled or moved to another appropriate location. eventPower shall not be responsible for delays, damage, loss, increased costs, or other unfavorable conditions arising by virtue of cause or causes not within the control of eventPower. Causes for such action beyond the control of eventPower shall include, but are not limited to: fire, casualty, flood, epidemic, earthquake, explosion, accident, blockage, embargo, inclement weather, governmental restraints, act of a public enemy, riot or civil disturbance, impairment or lack of adequate transportation, inability to secure sufficient labor, technical or other personnel, labor union disputes, loss of lease or other termination by the venue, municipal, state or federal laws, or act of God. Should eventPower terminate this agreement pursuant to the provisions of this section, the exhibitor waives claims for damages. Refunds of "Paid Exhibit Space Fees" in the case of event termination or cancellation shall be made to exhibitors at the sole discretion of eventPower and in any case, will not exceed the amount of each exhibitor's paid exhibit space fee less any pro rata adjustments based on non-reimbursable direct and/or indirect event costs or financial obligations incurred by eventPower through the date of exhibitors' notification of event termination or cancellation or through the completion of event termination or cancellation processes, whichever is later.

### Exhibitor Representative's Responsibility

Exhibitor agrees to indemnify eventPower, its employees, agents, or representatives against, and hold them harmless for, all claims arising out of the acts of negligence of exhibitor, exhibitor's agents, employees or representatives, and any claims for injury to exhibitor, its employees, agents, representatives, or event attendees.

#### **Amendment and Addition Rules**

Any matters not specifically covered by the preceding rules shall be subject solely to the decision of eventPower. eventPower may, at any time, amend or add further rules to these rules, and all amendments made shall be binding on exhibitor equally with the foregoing rules and regulations.

