





Tampa Bay 2014 Visitor Report

### Table of Contents



Introduction	3
Research Objectives	4
Methodology	5
Size & Structure of the U.S. Travel Market	6
Size & Structure of Tampa Bay's Domestic Travel Market	10
Overnight Trip Detail	17
Overnight Expenditures	18
Overnight Trip Characteristics	23
Demographic Profile of Overnight Visitors	48
Day Trip Detail	59
Day Trip Expenditures	60
Day Trip Characteristics	65
Demographic Profile of Day Visitors	82
Appendix: Key Terms Defined	93

#### Introduction



- Longwoods International began tracking American travelers in 1985, and has conducted large-scale syndicated visitor research quarterly since 1990.
- o In 2007, our proprietary Longwoods **Travel USA®** program was migrated from mail to online, with the benefits of rapid turnaround, enhanced flexibility and interactivity, as well as greater respondent involvement.
- It is currently the largest ongoing study ever conducted of American travelers, providing our clients with more reliable data and greater ability to home in on key market segments of interest.
- This report provides an overview for Tampa Bay's **domestic** tourism business in 2014.

#### Research Objectives



- The visitor research program is designed to provide:
  - estimates of domestic overnight and day visitor volumes to Tampa Bay
  - a profile of Tampa Bay performance within its overnight travel market
  - Domestic visitor expenditures in Tampa Bay
  - a profile of Tampa Bay performance within its day travel market

#### Methodology



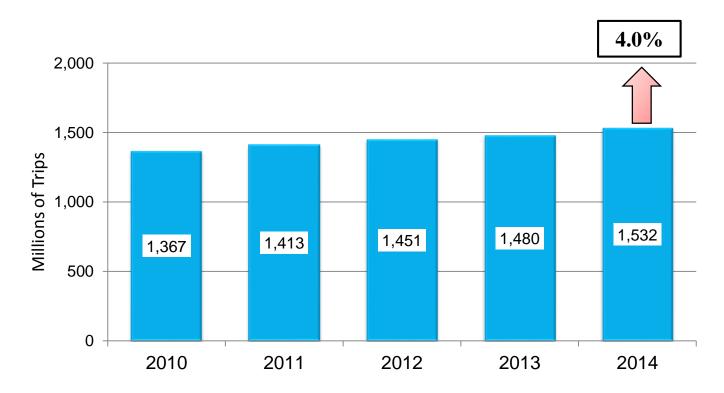
- Each quarter, a random, projectable sample of adult members (18 years of age and over) of a major U.S. consumer panel is invited to participate in the **Travel USA®** survey:
  - Selected to be representative of the U.S. adult population
- For the 2014 travel year, this yielded :
  - 302,908 trips for analysis nationally:
    - 206,720 overnight trips
    - 96,188 day trips
- For Tampa Bay, the following sample was achieved in 2014:
  - 3,140 trips:
    - 2,308 overnight trips
    - 838 day trips
- For analysis, data were weighted on key demographics to correct for any differences between the sample and U.S. population targets.



# Size & Structure of the U.S. Travel Market

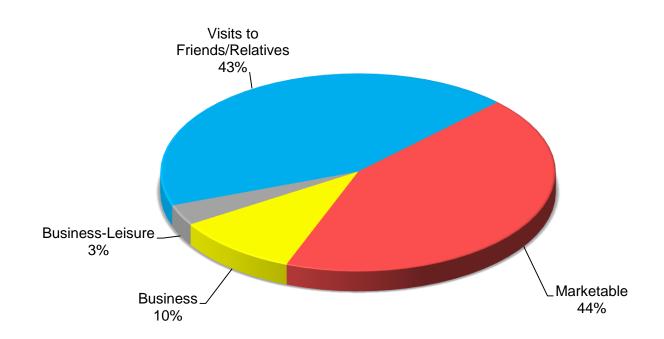
### Total Size of the U.S. Travel Market — 2010-2014





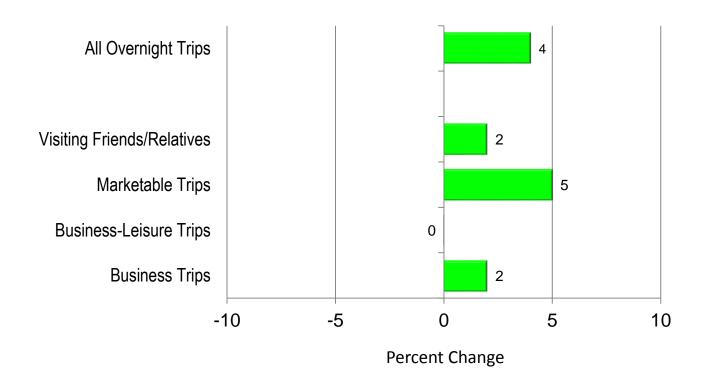
## Structure of the U.S. Travel Market — 2014 Overnight Trips





### U.S. Market Trends for Overnight Trips – 2014 vs. 2013





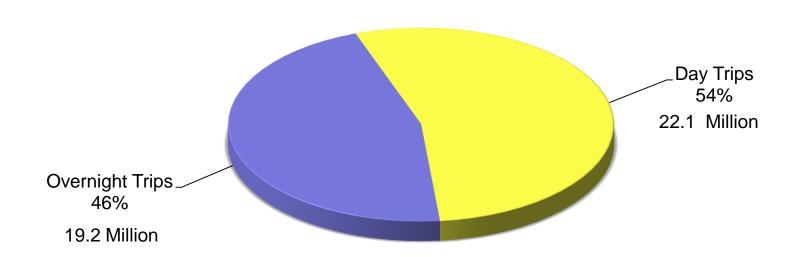


# Size & Structure of Tampa Bay's Domestic Travel Market

## Total Size of Tampa Bay's Domestic Travel Market in 2014



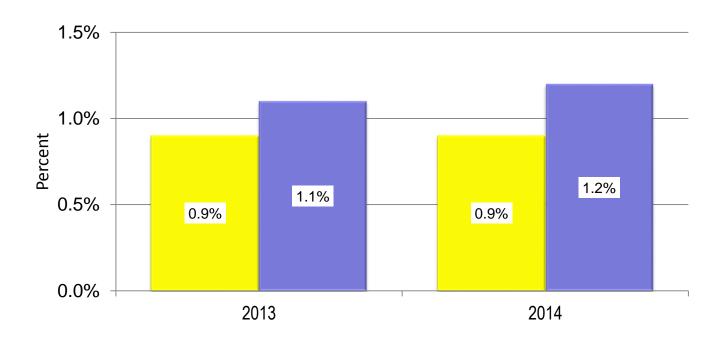
#### **Total Person-Trips = 41.3 Million**



#### Tampa Bay's Share of Domestic Trips



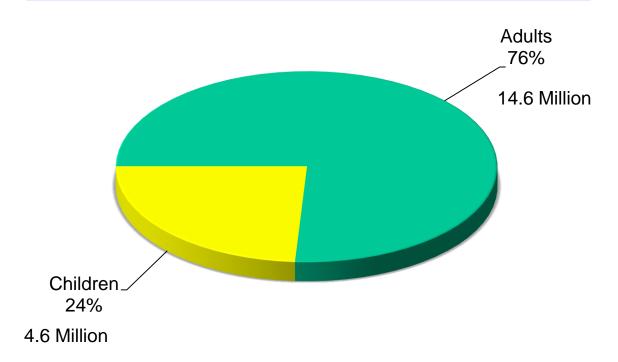
Base: Total Person-Trips



### Size of Tampa Bay's Overnight Travel Market — Adults vs. Children



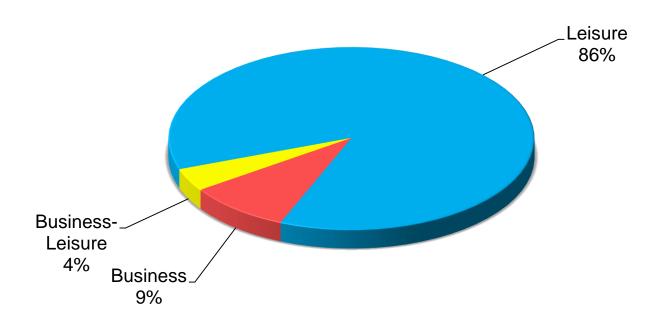
#### **Total Overnight Person-Trips = 19.2 Million**



## Tampa Bay's Overnight Travel Market — by Main Trip Purpose



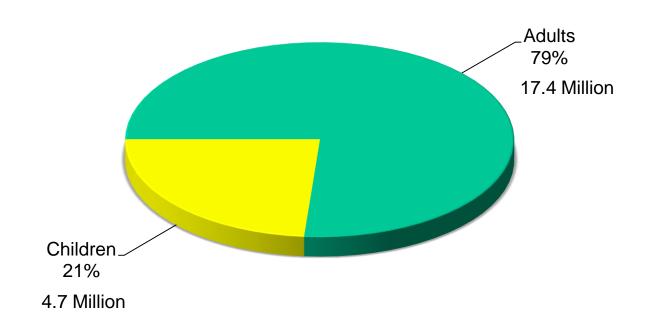
#### **Adult Overnight Person-Trips = 14.6 Million**



### Size of Tampa Bay's Day Travel Market — Adults vs. Children



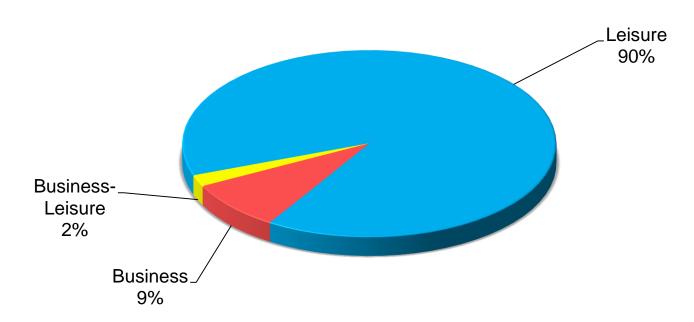
#### **Total Day Person-Trips = 22.1 Million**



## Tampa Bay's Day Travel Market — by Trip Purpose



#### Adult Day Person-Trips = 17.4 Million





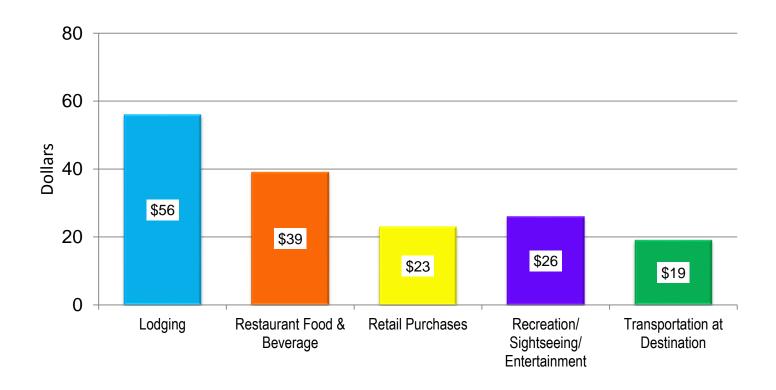
### Overnight Trip Detail



### Overnight Expenditures

### Average Per Person Expenditures on Domestic Overnight Trips — By Sector





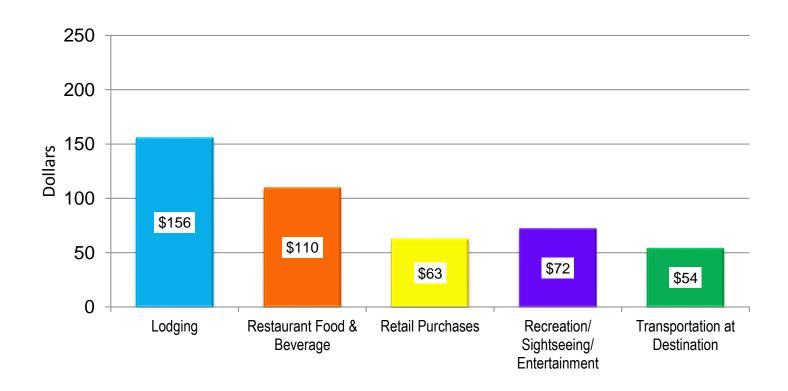
## Average Per Person Expenditures on Domestic Overnight — by Trip Purpose





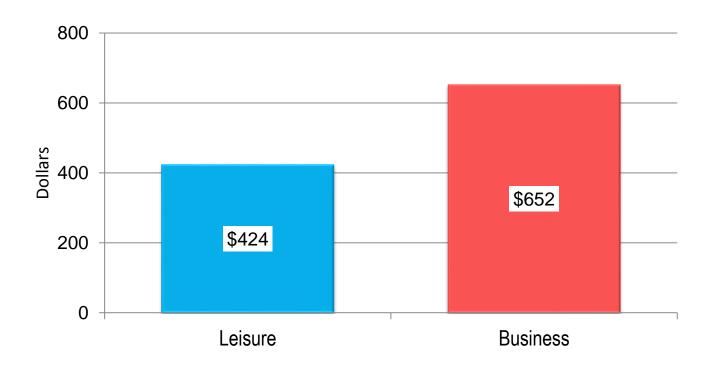
## Average Per Party Expenditures on Domestic Overnight Trips — By Sector





## Average Per Party Expenditures on Domestic Overnight — by Trip Purpose



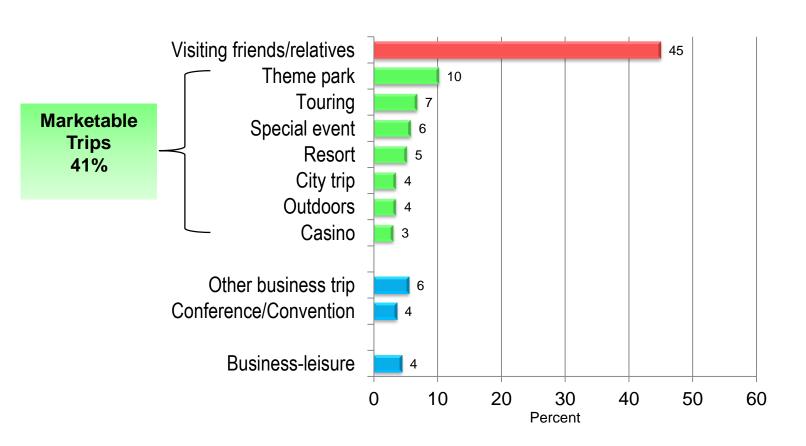




### Overnight Trip Characteristics

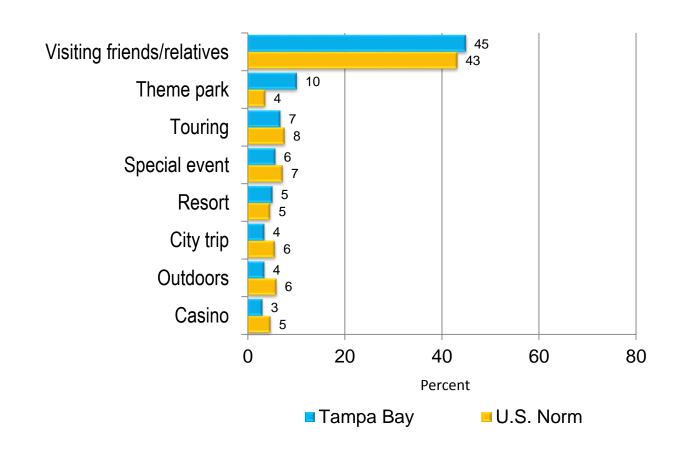
#### Main Purpose of Trip





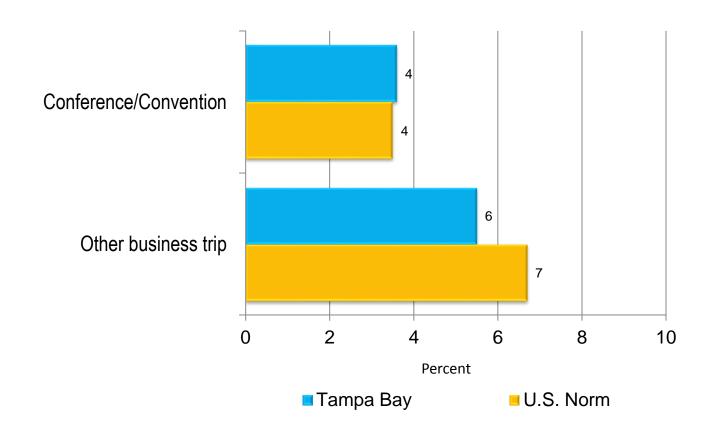
## Main Purpose of Leisure Trip — Tampa Bay vs. National Norm





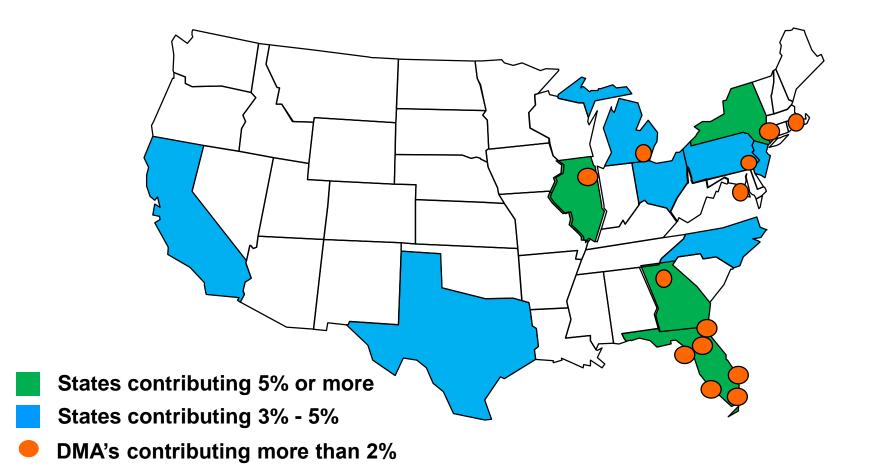
## Main Purpose of Business Trip — Tampa Bay vs. National Norm





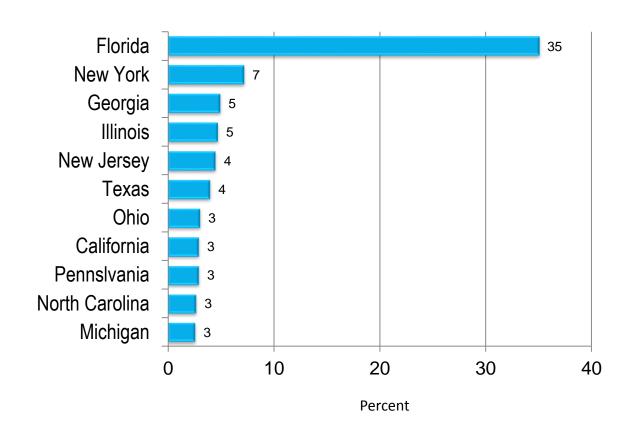
#### Sources of Business





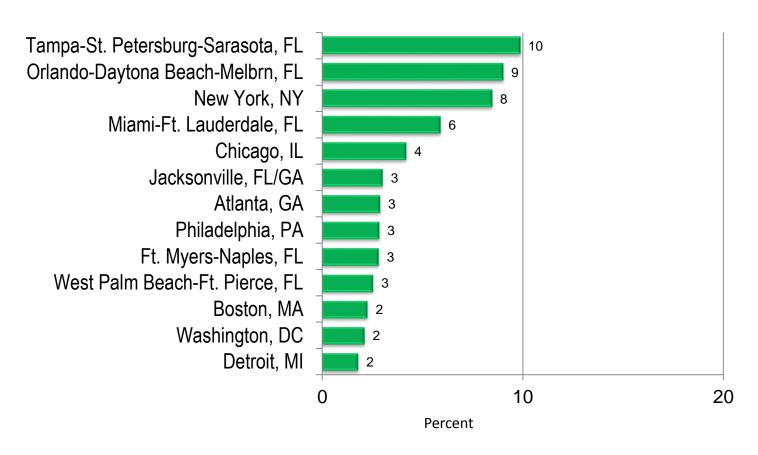
#### State Origin Of Trip





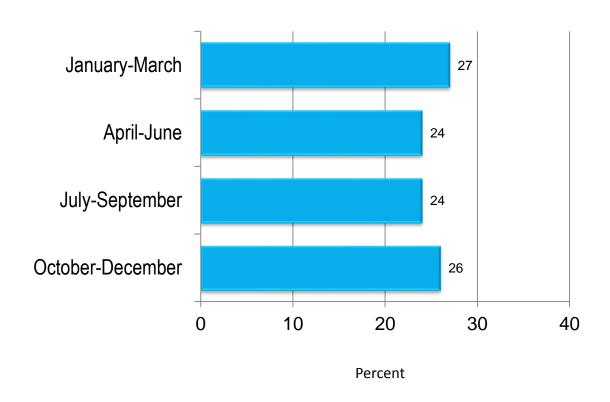
#### DMA Origin Of Trip





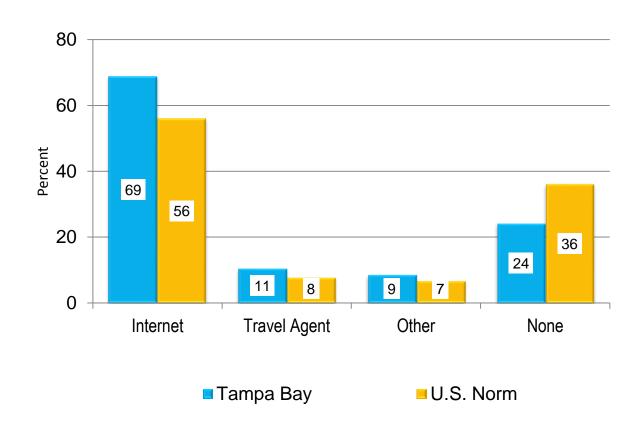
### Season of Trip





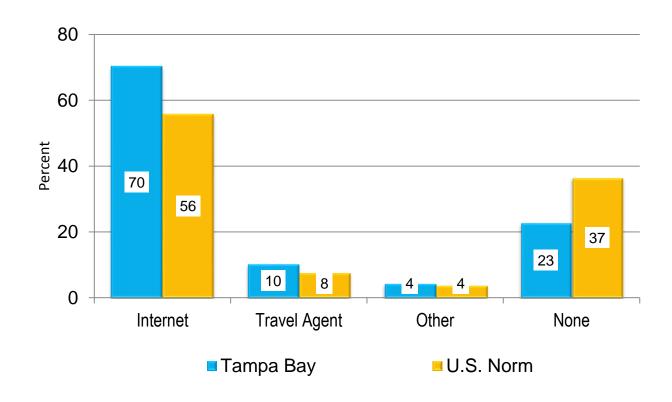
### Method of Planning Trip





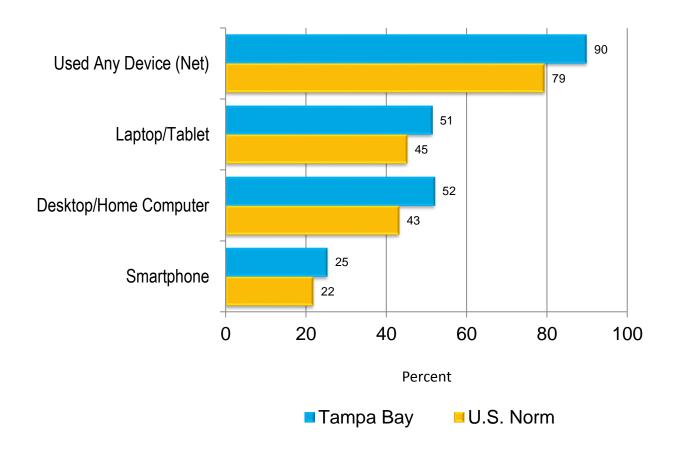
### Method of Booking Trip





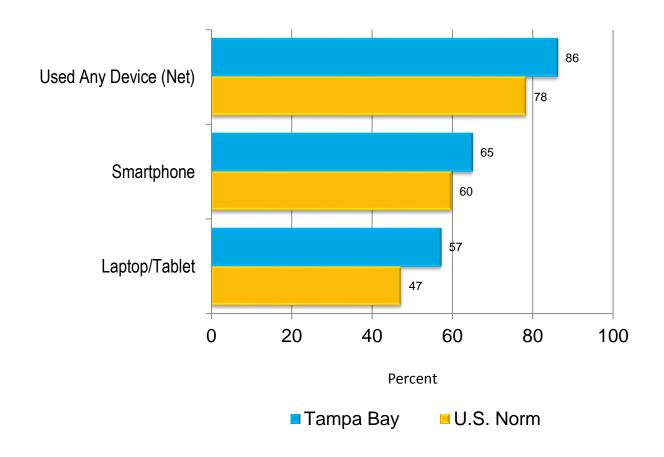
### Devices Used for Trip Planning





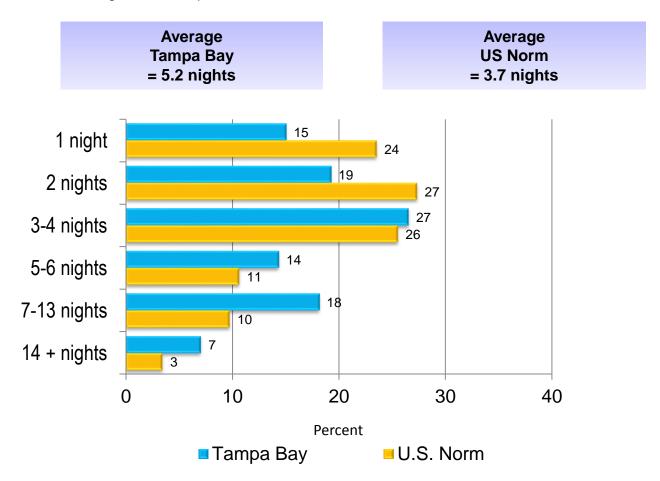
### Devices Used During Trip





#### Total Nights Away on Trip

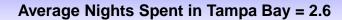


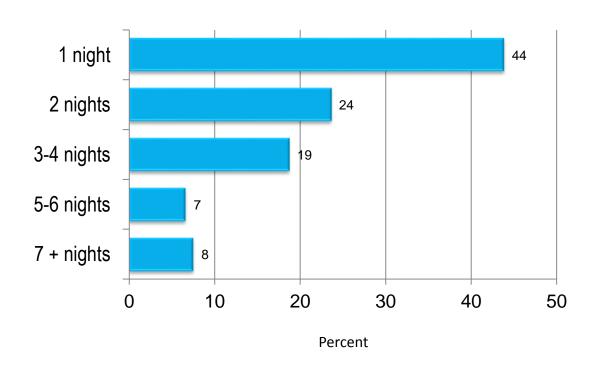


#### Number of Nights Spent in Tampa Bay



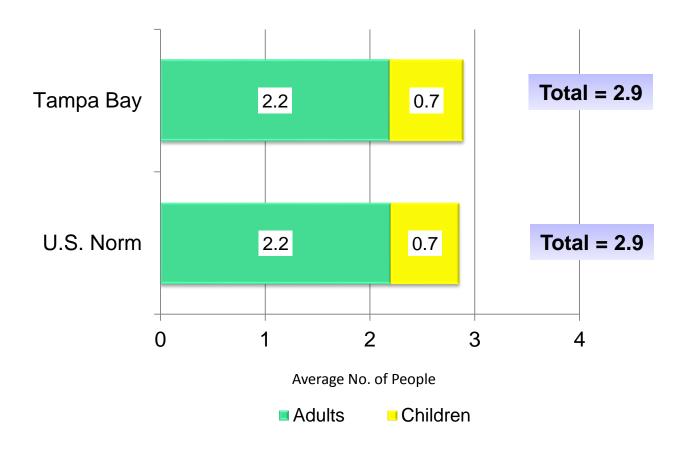
Base: Overnight Person-Trips with 1+ Nights Spent In Tampa Bay





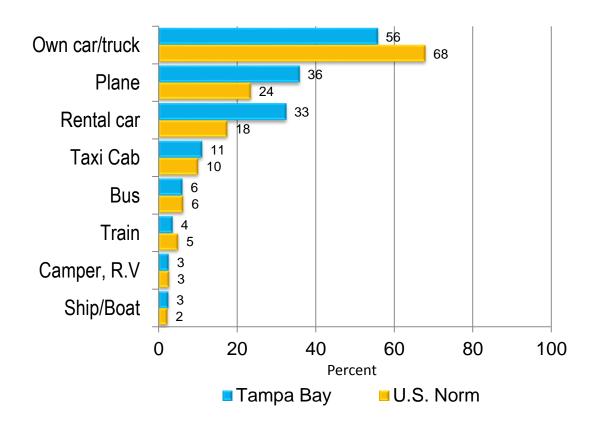
#### Size of Travel Party





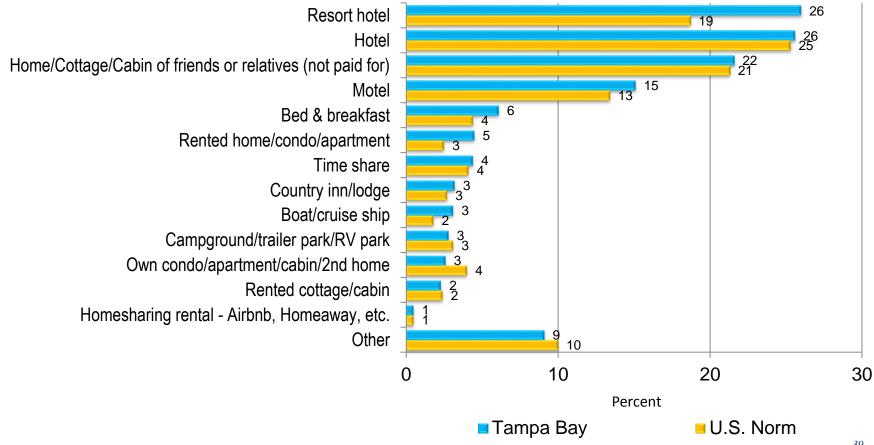
#### Transportation





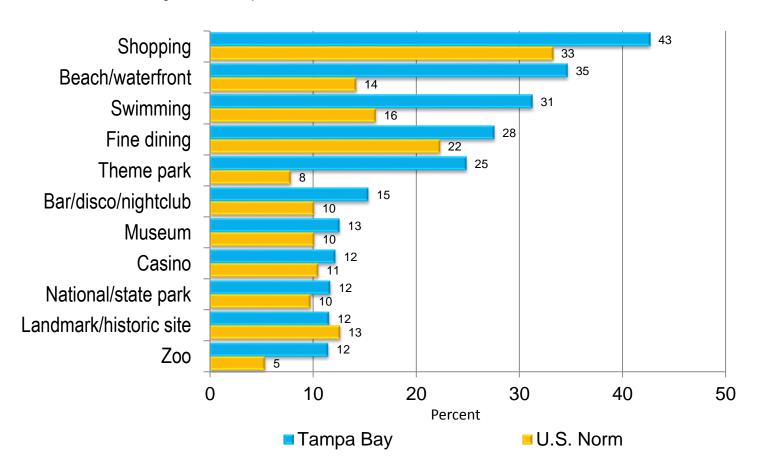
#### Accommodations





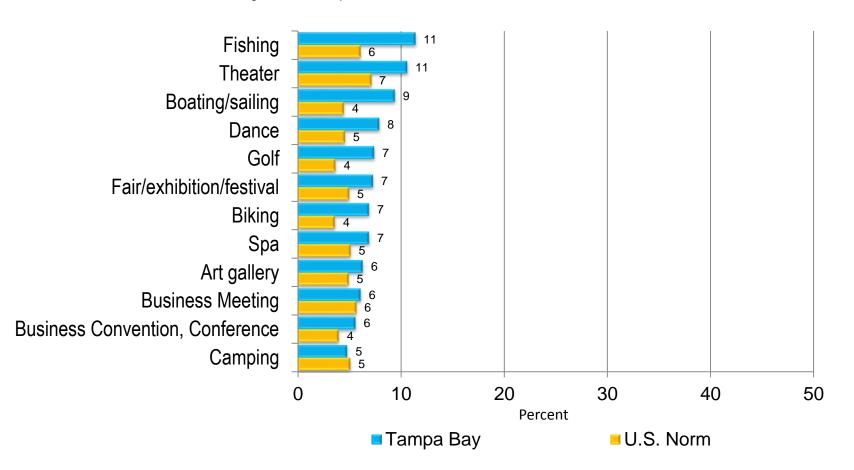
#### Activities and Experiences





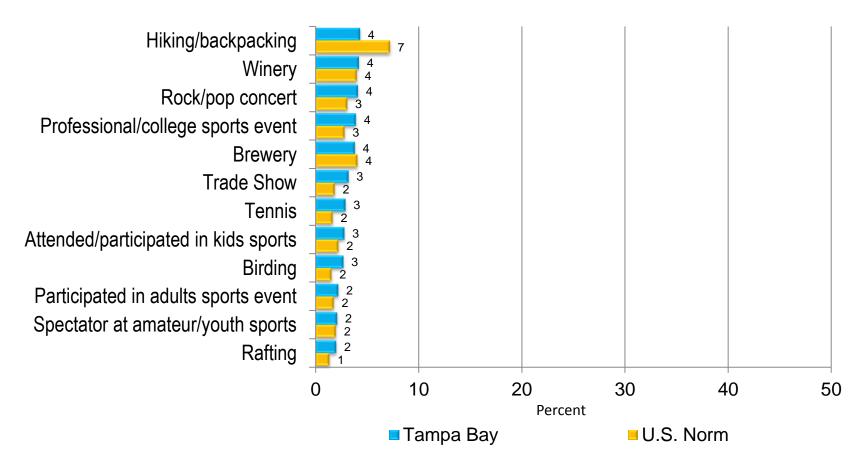
#### Activities and Experiences (Cont'd)





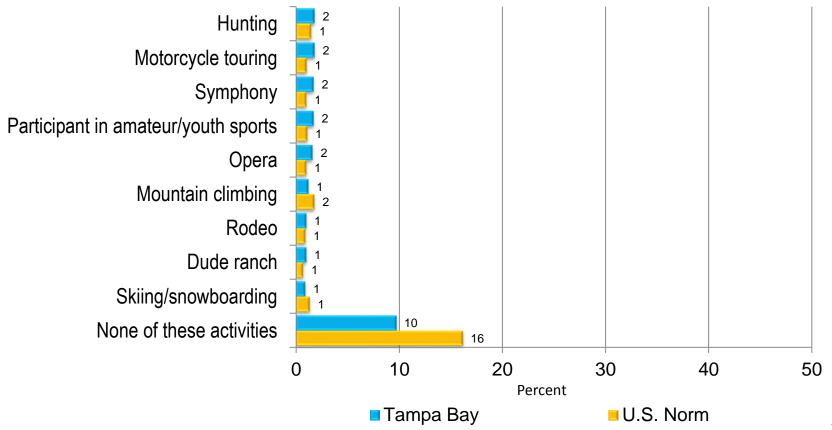
#### Activities and Experiences (Cont'd)





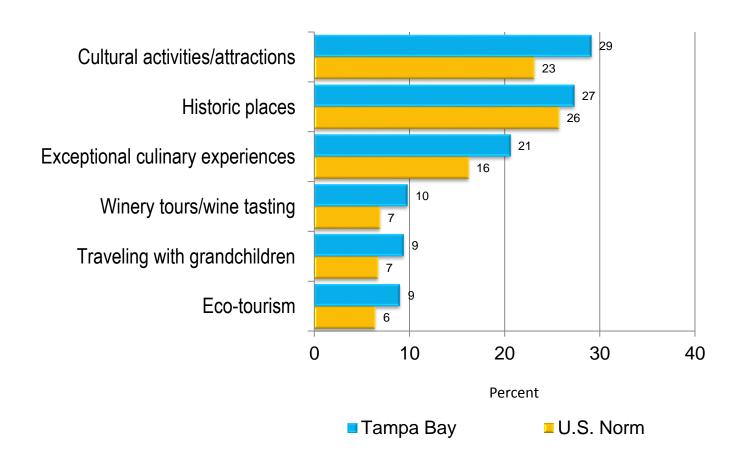
#### Activities and Experiences (Cont'd)





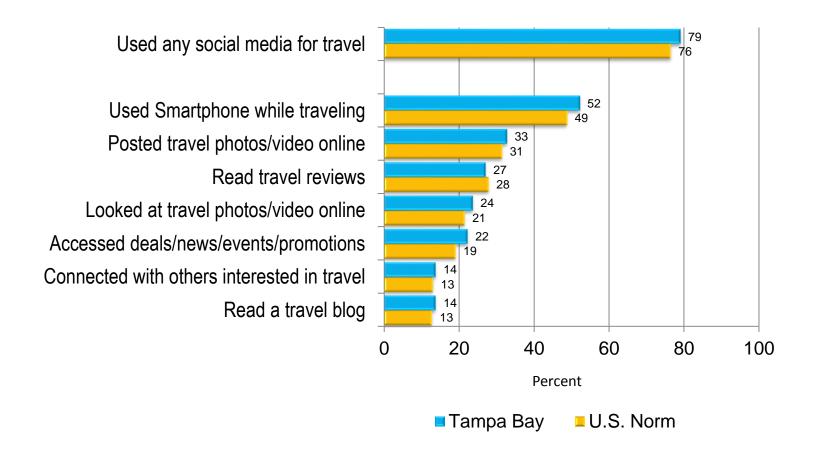
#### Activities of Special Interest





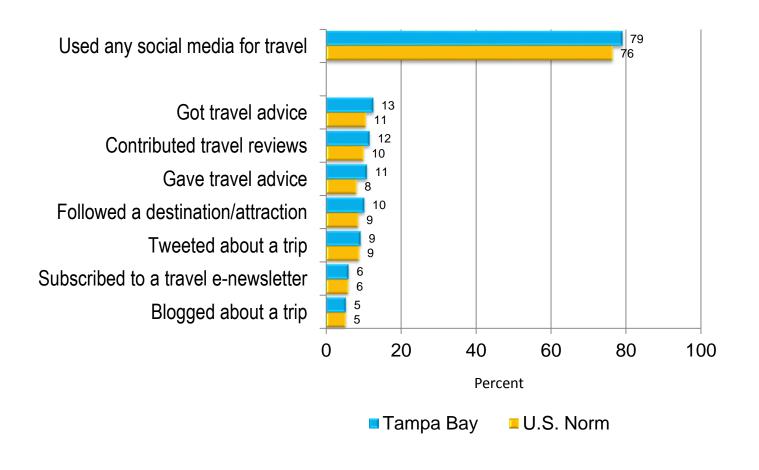
#### Online Social Media Use by Travelers





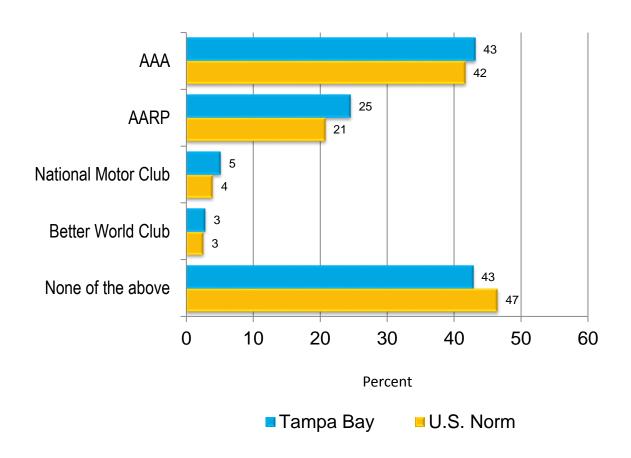
# Online Social Media Use by Travelers (Cont'd)





#### Club Membership



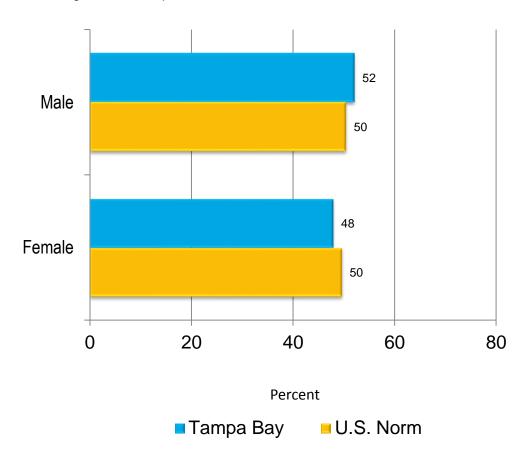




# Demographic Profile of Overnight Visitors

#### Gender





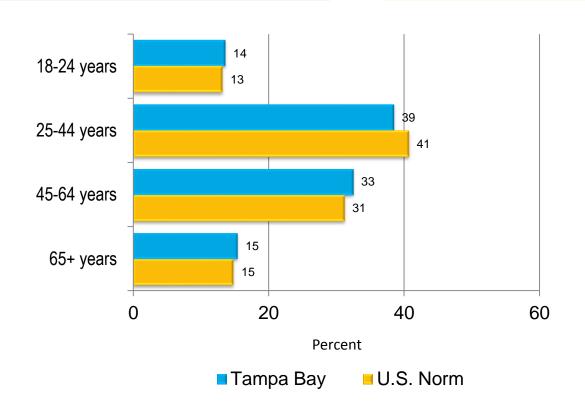
#### Age



Base: Total Overnight Person-Trips

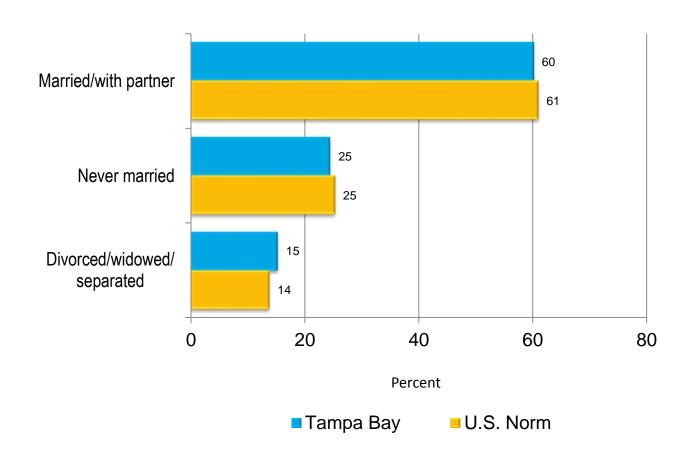


#### Average U.S. Norm = 44.3



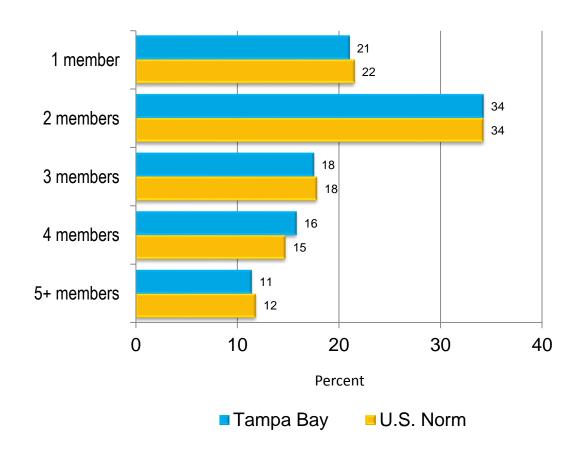
#### **Marital Status**





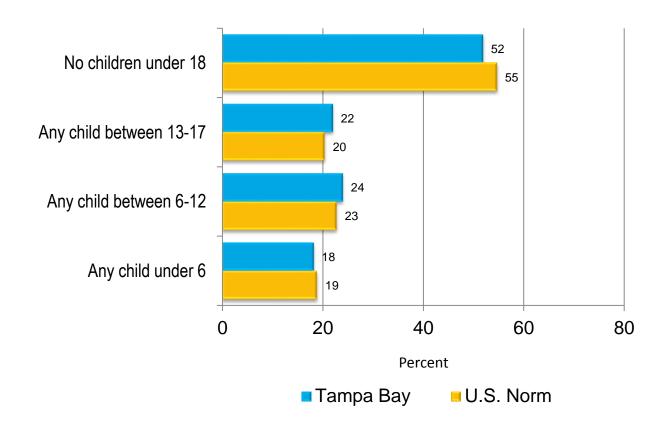
#### Household Size





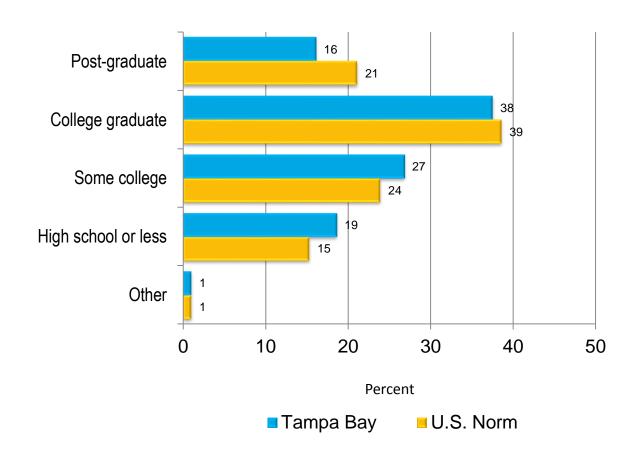
#### Children in Household





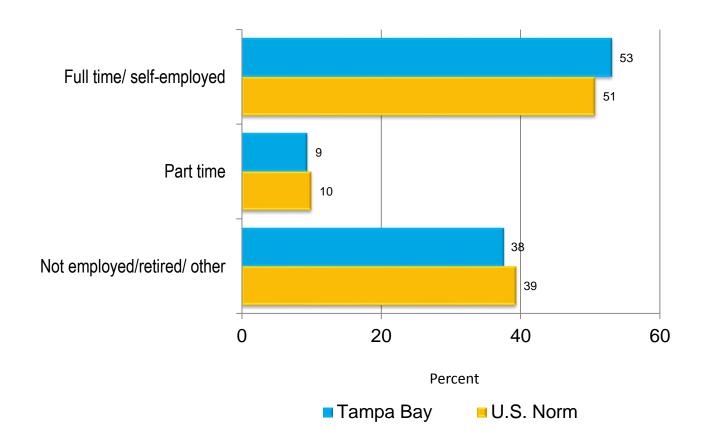
#### Education





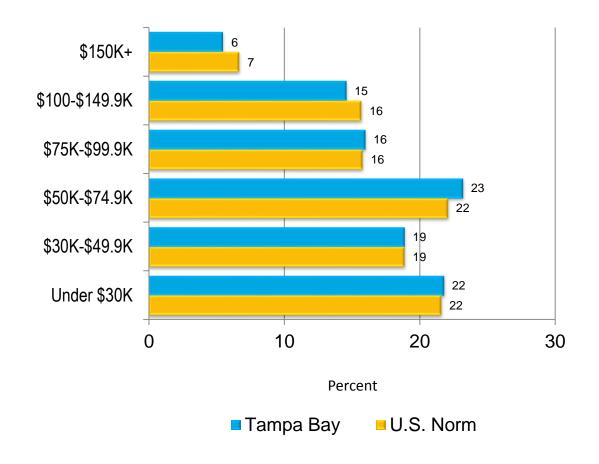
### Employment





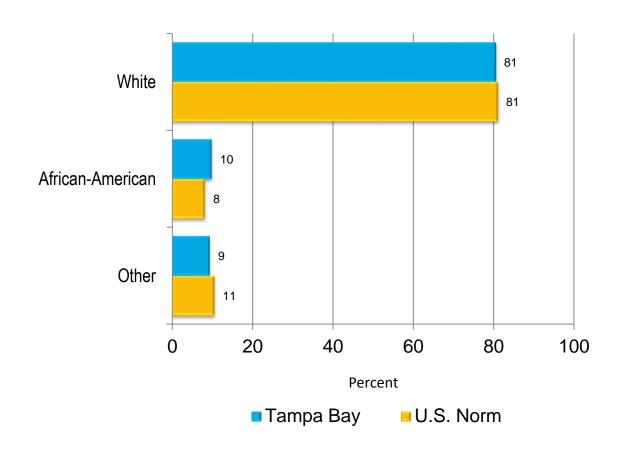
#### Household Income





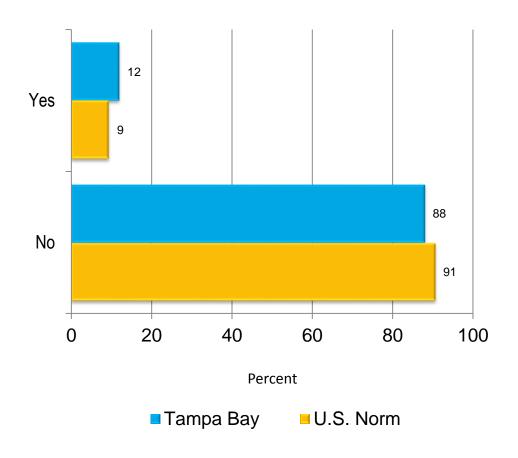
#### Race





### Hispanic Background







### Day Trip Detail



### Day Trip Expenditures

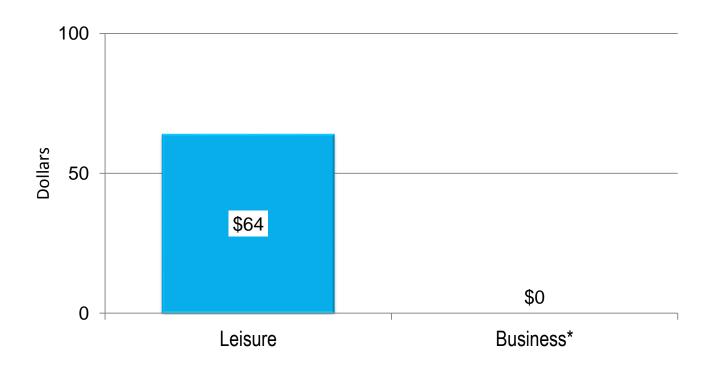
# Average Per Person Expenditures on Day Trips — By Sector





# Average Per Person Expenditures on Day Trip — by Trip Purpose

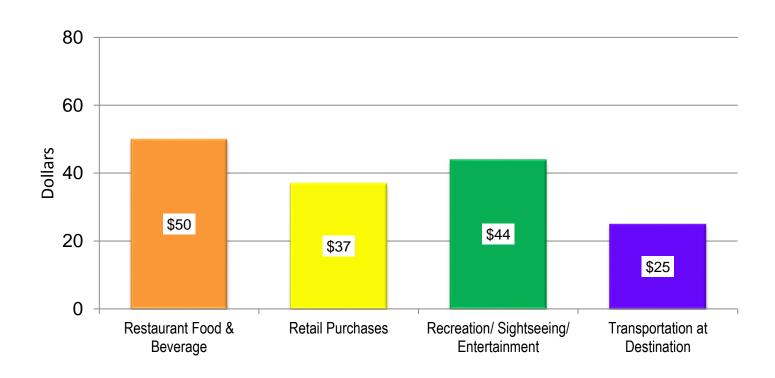




<sup>\*</sup> Base size too small

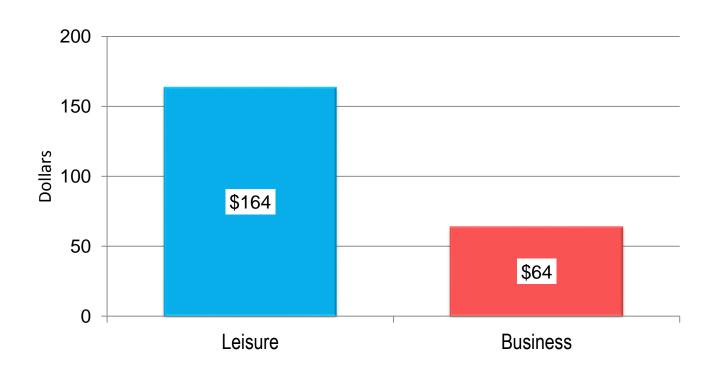
# Average Per Party Expenditures on Day Trips — By Sector





# Average Per Party Expenditures on Day Trip — by Trip Purpose



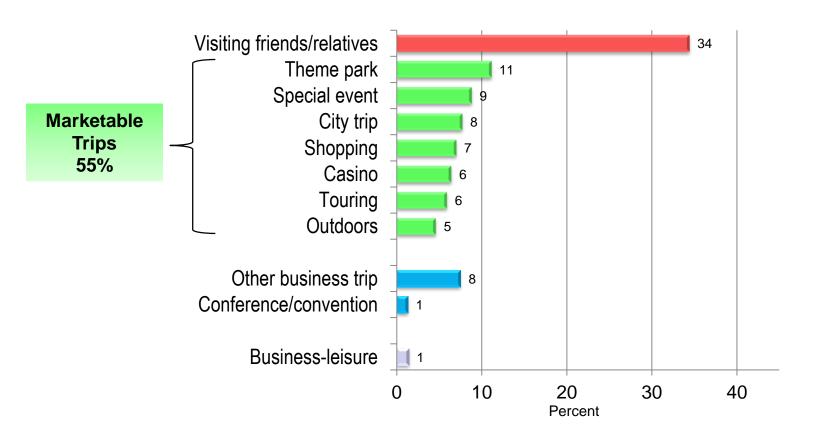




### Day Trip Characteristics

#### Main Purpose of Trip

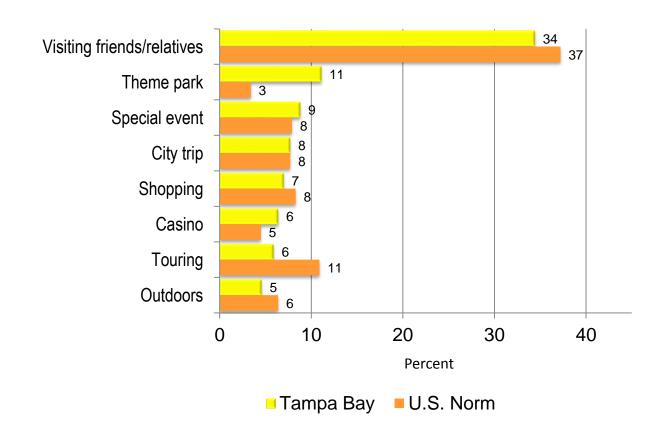




## Main Purpose of Leisure Trip — Tampa Bay vs. National Norm



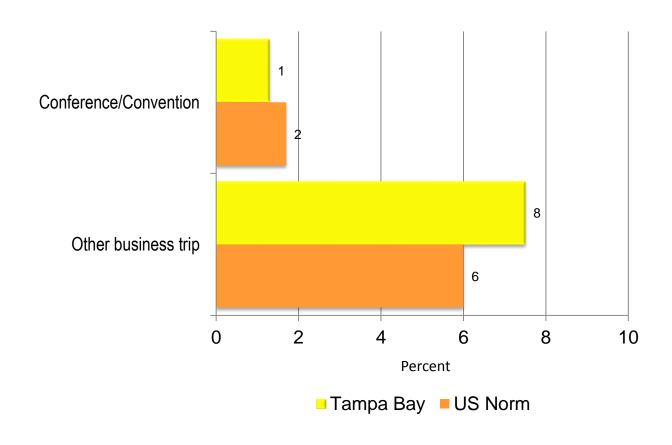
Base: Total Day Person-Trips



## Main Purpose of Business Trip — Tampa Bay vs. National Norm

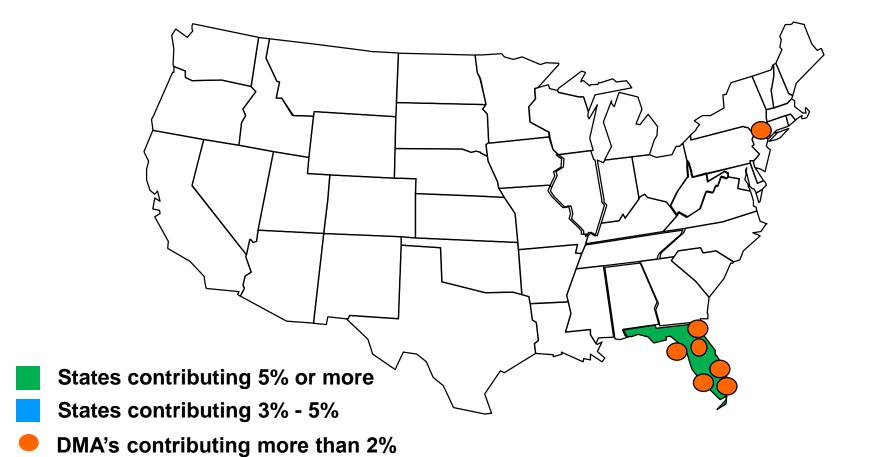


Base: Total Day Person-Trips



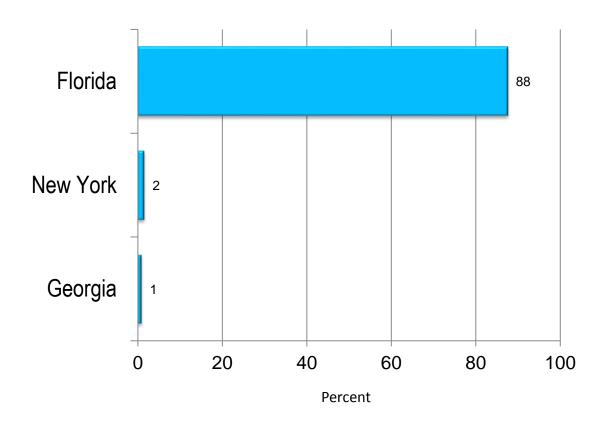
#### Sources of Business





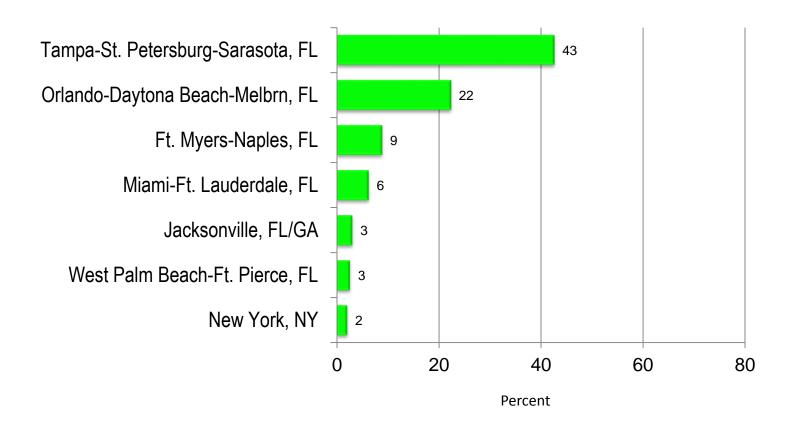
#### State Origin Of Trip





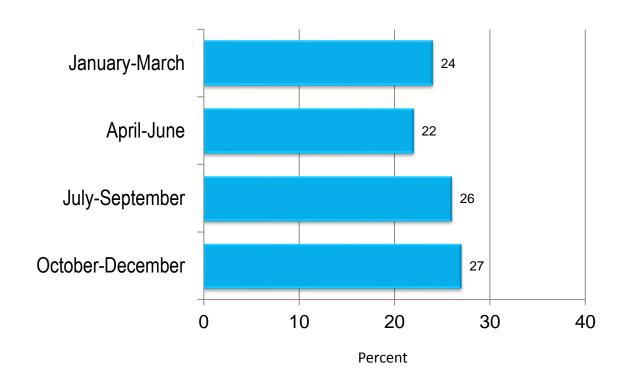
#### DMA Origin Of Trip





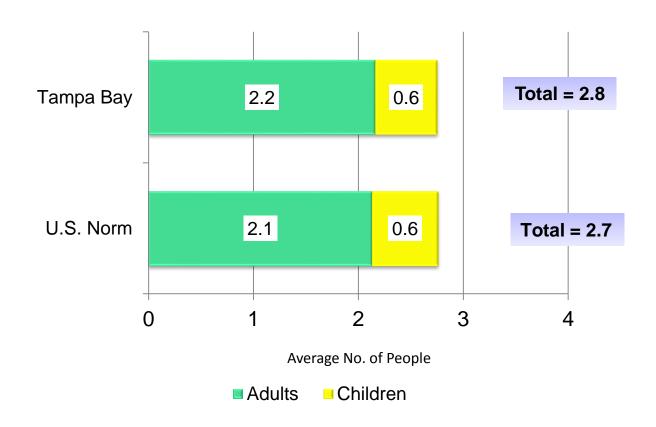
### Season of Trip





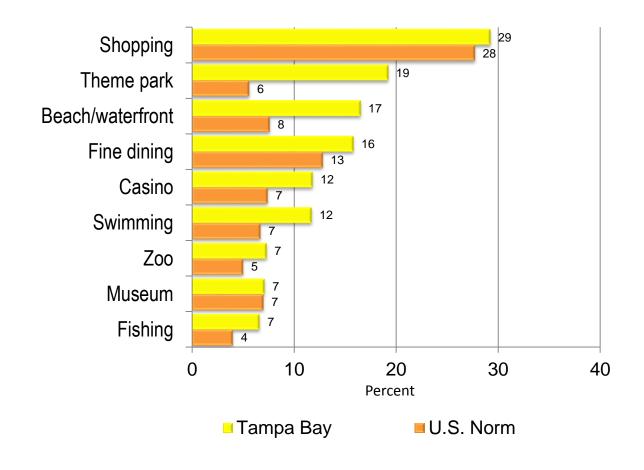
# Size of Travel Party





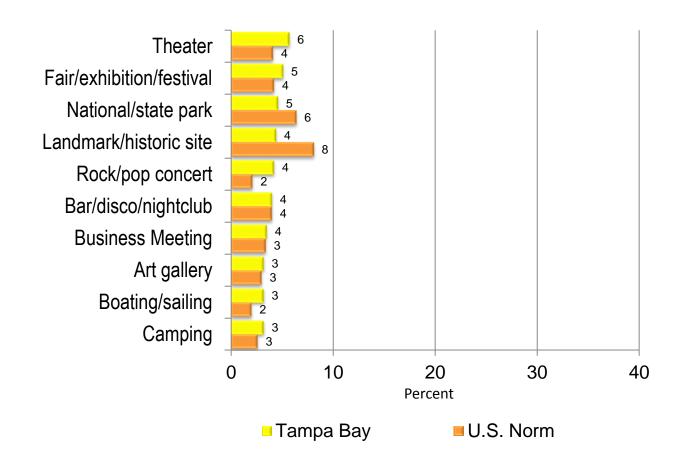
#### Activities and Experiences





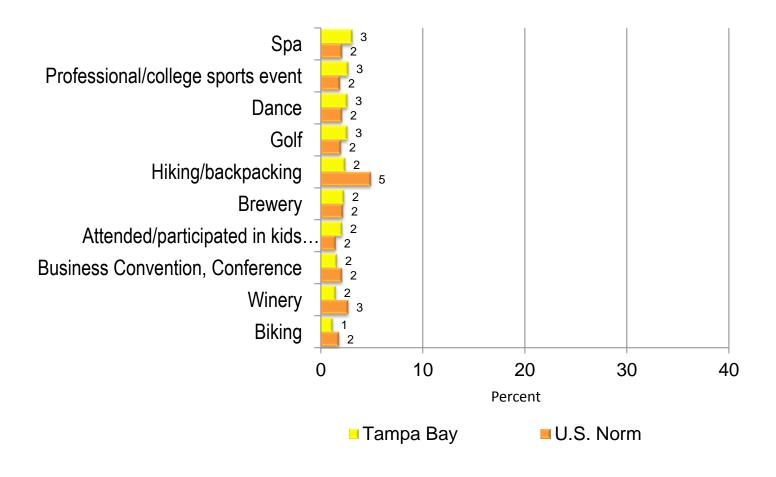
### Activities and Experiences (Cont'd)





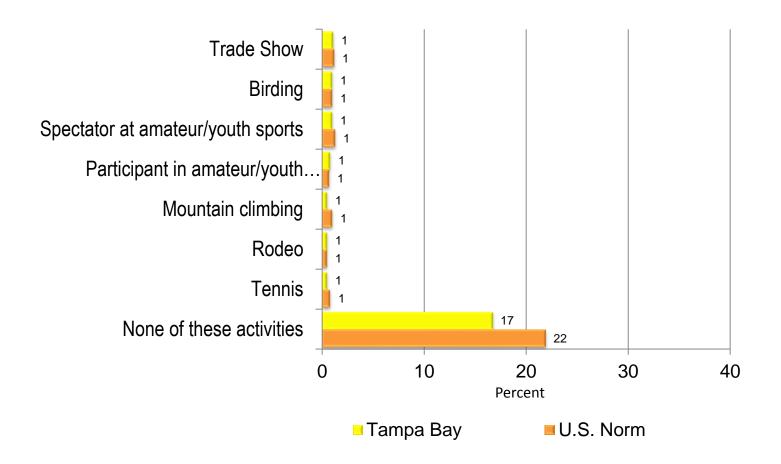
#### Activities and Experiences (Cont'd)





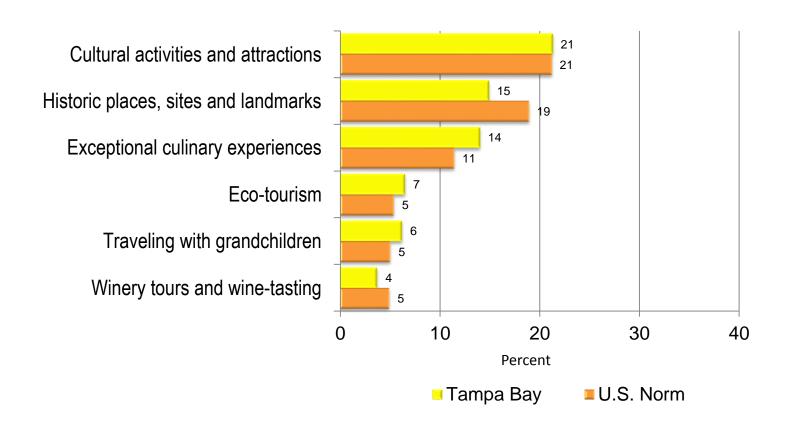
### Activities and Experiences (Cont'd)





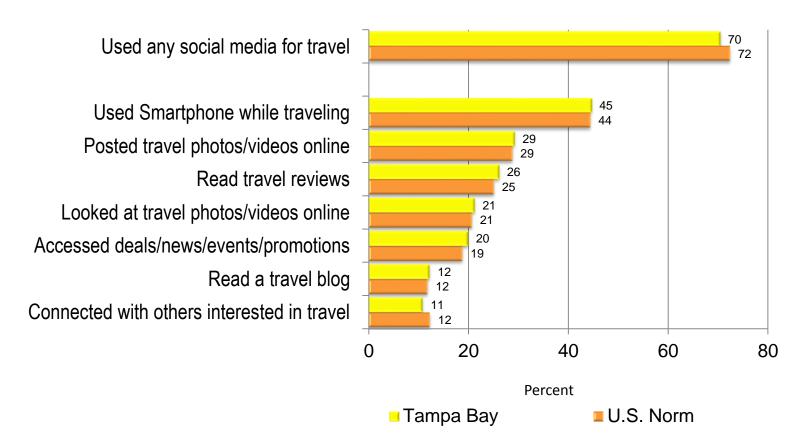
#### Activities of Special Interest





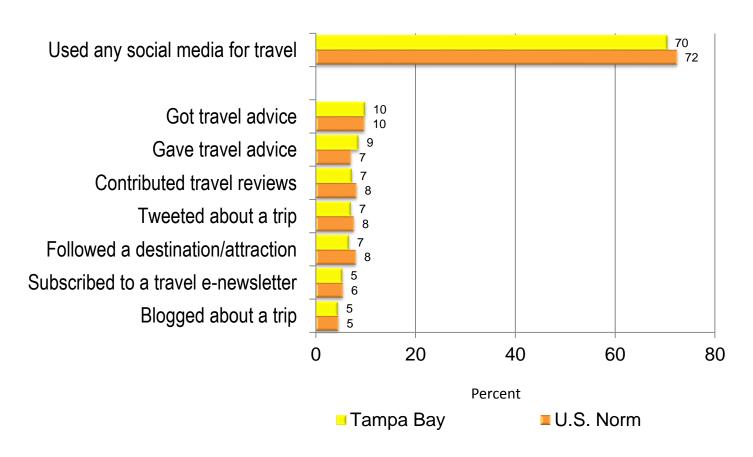
#### Use of Social Media for Travel





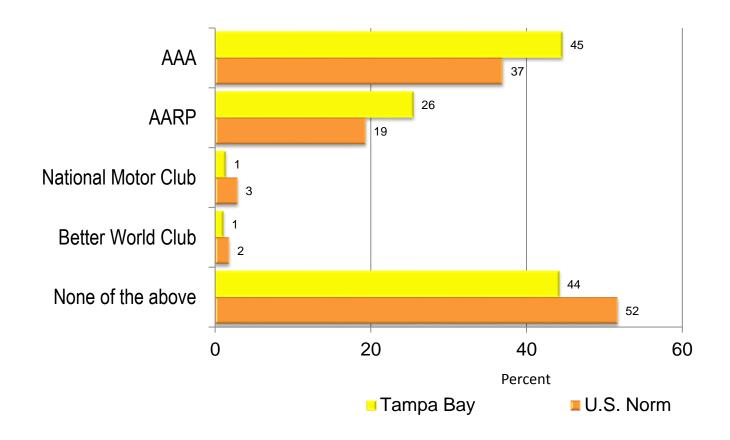
#### Use of Social Media for Travel (Cont'd)





# Club Membership



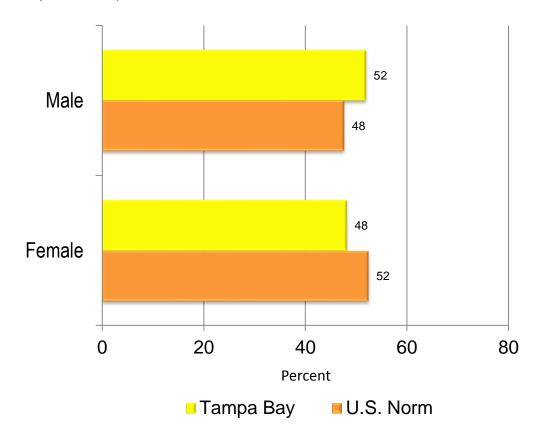




# Demographic Profile of Day Visitors

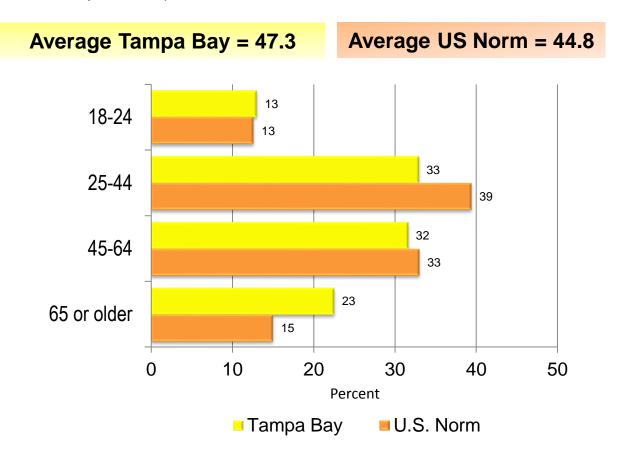
#### Gender





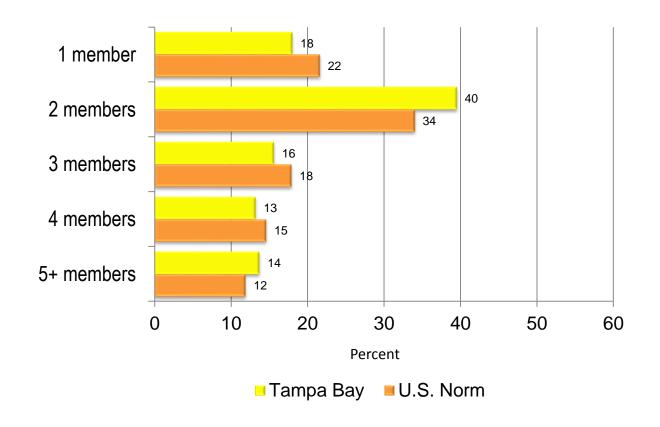
### Age





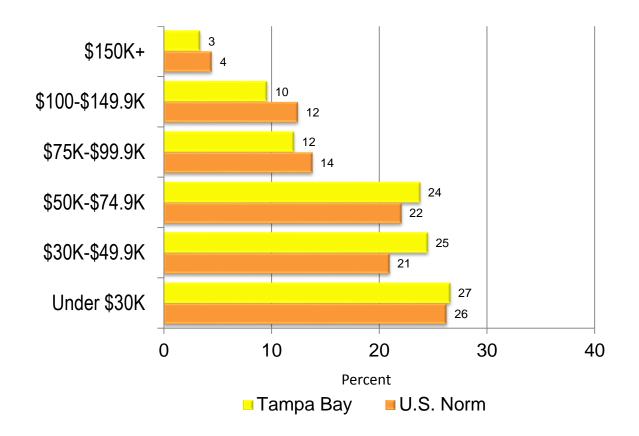
#### Household Size





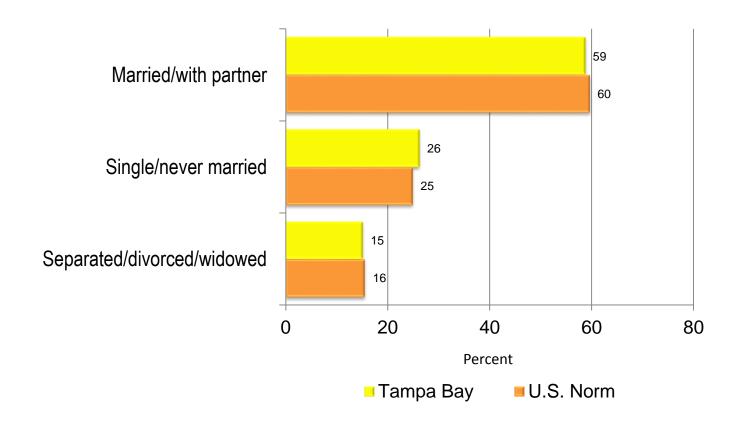
#### Household Income





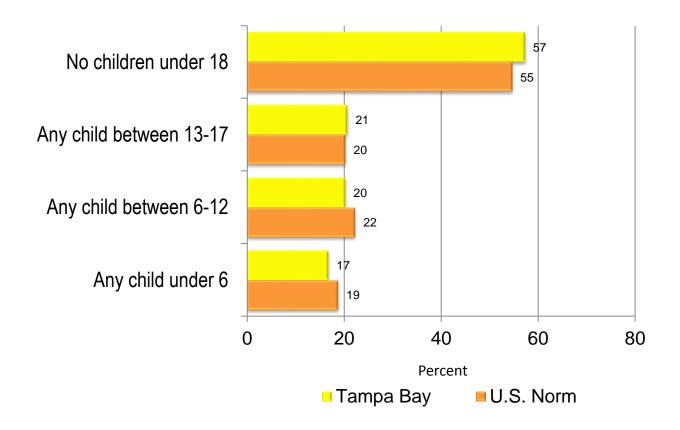
#### **Marital Status**





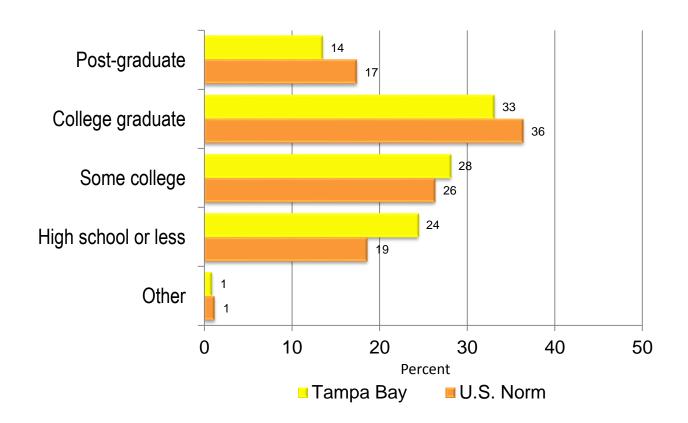
#### Children in Household





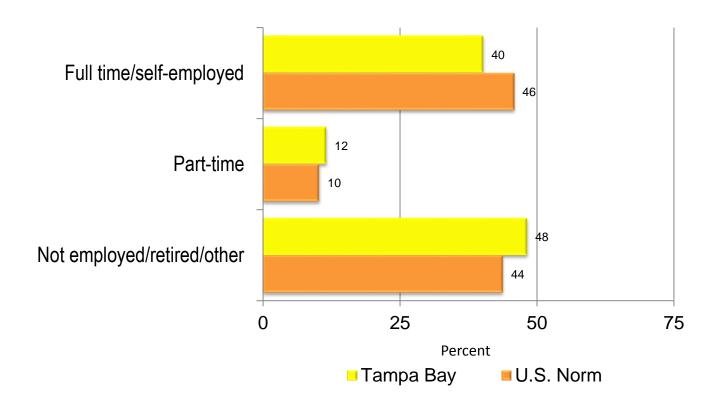
#### Education





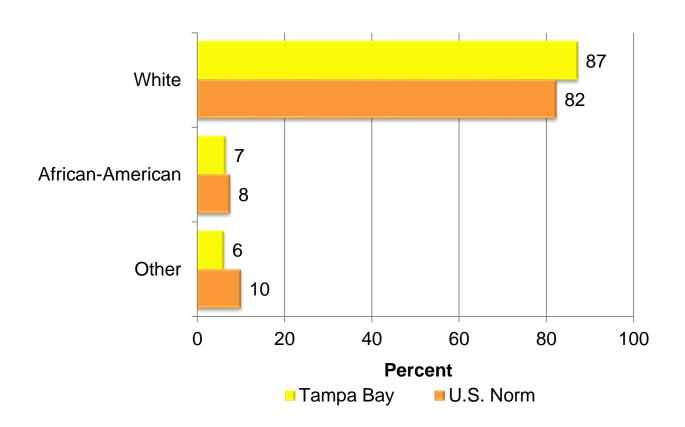
# Employment





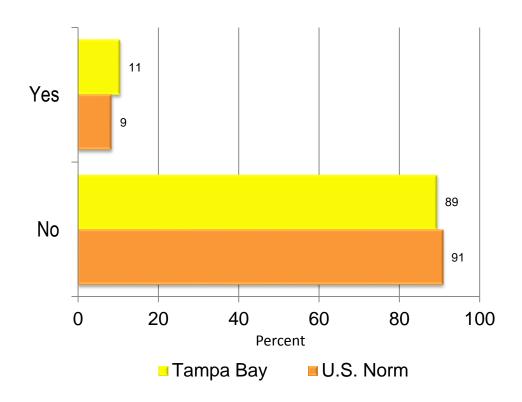
#### Race





# Hispanic Background







# Appendix A: Key Terms Defined

#### Key Terms Defined



- An Overnight Trip is any journey for business or pleasure, outside your community and not part of your normal routine, where you spent one more nights away from home.
- A Day Trip is any journey for business or pleasure, outside your community and not part of your normal routine, that did not include an overnight stay. Day trips involve travel of more than 50 miles from home.
- A Person-Trip is one trip taken by one visitor.
  - Person-trips are the key unit of measure for this report.

#### Trip-Type Segments



**Marketable** 

leisure trips,

friends/relatives

Trips: Includes all

with the exception of

visits to

#### Total Trips = Leisure + Business + Business-Leisure

- Leisure Trips: includes all trips where the main purpose was one of the following:
  - Visiting friends/relatives
  - o Touring through a region to experience its scenic beauty, history and culture
  - Outdoors trip to enjoy activities such as camping, hunting, fishing, hiking, and boating
  - Special event, such as a fair, festival, or sports event
  - City trip
  - Cruise
  - Casino
  - Theme park
  - Resort (ocean beach, inland or mountain resort)
  - Skiing/snowboarding
  - Golf
- Business Trips: includes
  - Conference/convention
  - Other business trip
- Business-Leisure: a trip for business where, on the same trip, the visitor stayed for at least one additional day to experience the same place or nearby area simply for leisure.